

October 19, 2022

USING EHR DATA TO ACHIEVE PERSONALIZED UNDERWRITING DECISIONS – A POSSIBILITY OR PIPE DREAM?



DISCLOSURES

- + **Paulo Pinho, MD** is VP and Medical Director of Innovation at Diameter Health, a Farmington, CT based company that semantically normalizes clinical data into longitudinal care summaries for Health Payers, Federal and State Governments, Health Information Technologies, Health Information Exchanges, and Life Insurance Organizations
- + He is Chair of the Scientific Committee for the 2022 AAIM Triennial
- + **Owais Aftab, BS, M2** is a Second Year Medical Student with nothing to declare as a disclosure

ACKNOWLEDGEMENTS

+ Speakers

- + Paulo B. Pinho, MD, FAAP, FACP, Vice President and Medical Director*
- + Owais M. Aftab, BS, 2nd Year Medical Student ¥

+ Contributors

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- + Sharon Pickett*

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‡Chart Lux Consulting (Nashville, TN)

OBJECTIVES

Upon completion of this presentation, the attendee will:

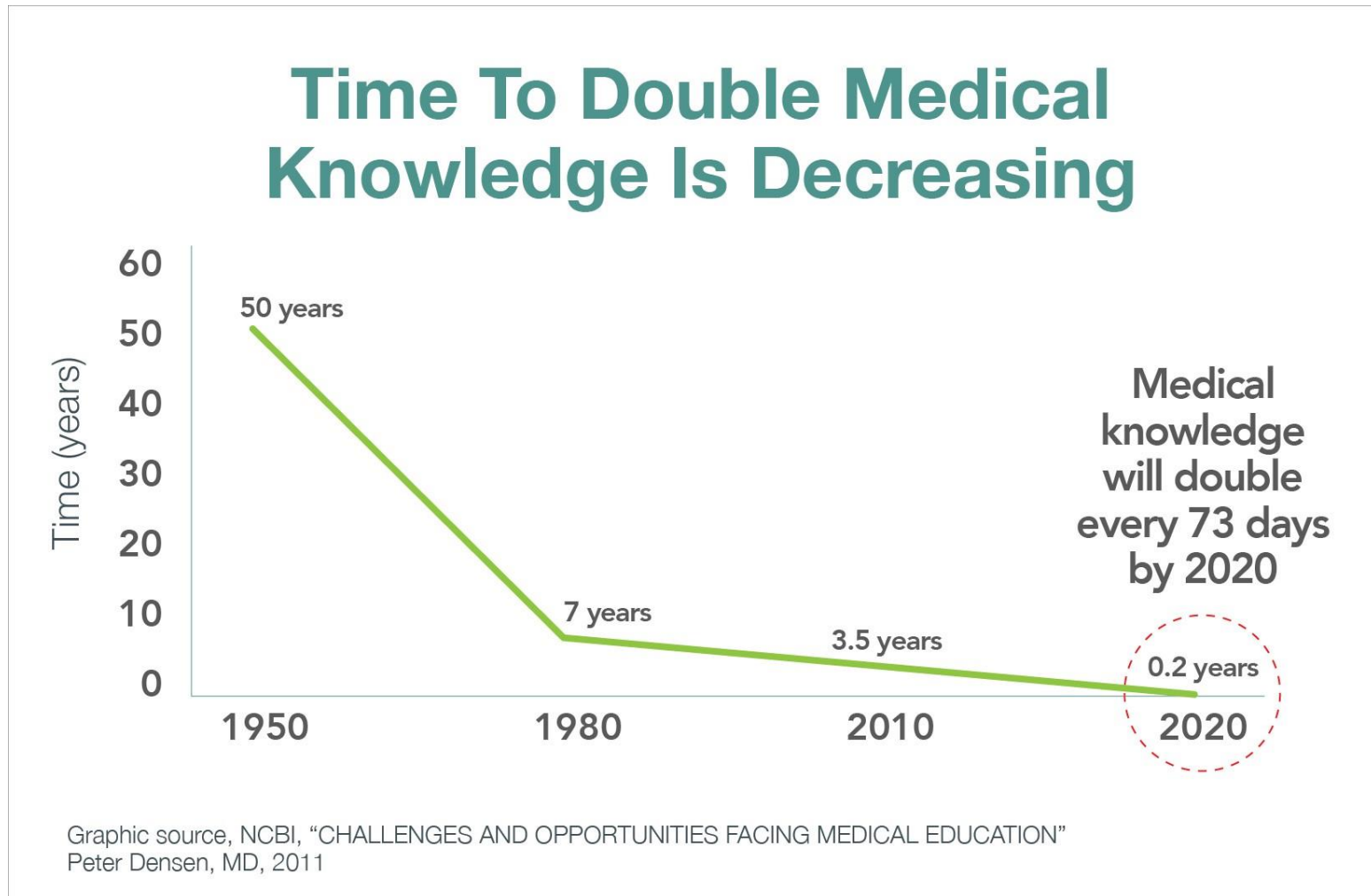
- ❑ Understand the regulatory landscape that has made EHRs commonplace in medical care documentation and how it will impact care outcomes and insights provided to underwriting and claims in life insurance.
- ❑ Explore the challenges of clinical care documentation due to the volume, velocity and variety of data.
- ❑ Study how EHR documentation varies by platform, provider and demographic cohorts and its influence on individual and population-based care patterns.

1. Pace of Medical Change – The Foundation of Personalized Underwriting
2. Value of Data; What's Wrong with Healthcare?
3. Where Do We Go From the APS?
4. Standards and Government Initiatives
5. Provider documentation patterns
6. EHR – More Than Meets the Eye – Complexity of Medical Illness and Social Factors
 - Question 1 – Do certification criteria ascertain data quality?
 - Question 2 – How well is demographic data captured?
 - Question 3 – How does race influence document size, counts and data quality?
 - Question 4 – How does ethnicity influence document size, counts and data quality?
 - Question 5 – How does language spoken influence document size, counts and data quality?
 - Question 6 – How does age influence document size, counts and data quality?
 - Question 7 – What other demographic, social elements were studied?

PACE OF MEDICAL CHANGE
–THE FOUNDATION FOR
PERSONALIZED
UNDERWRITING

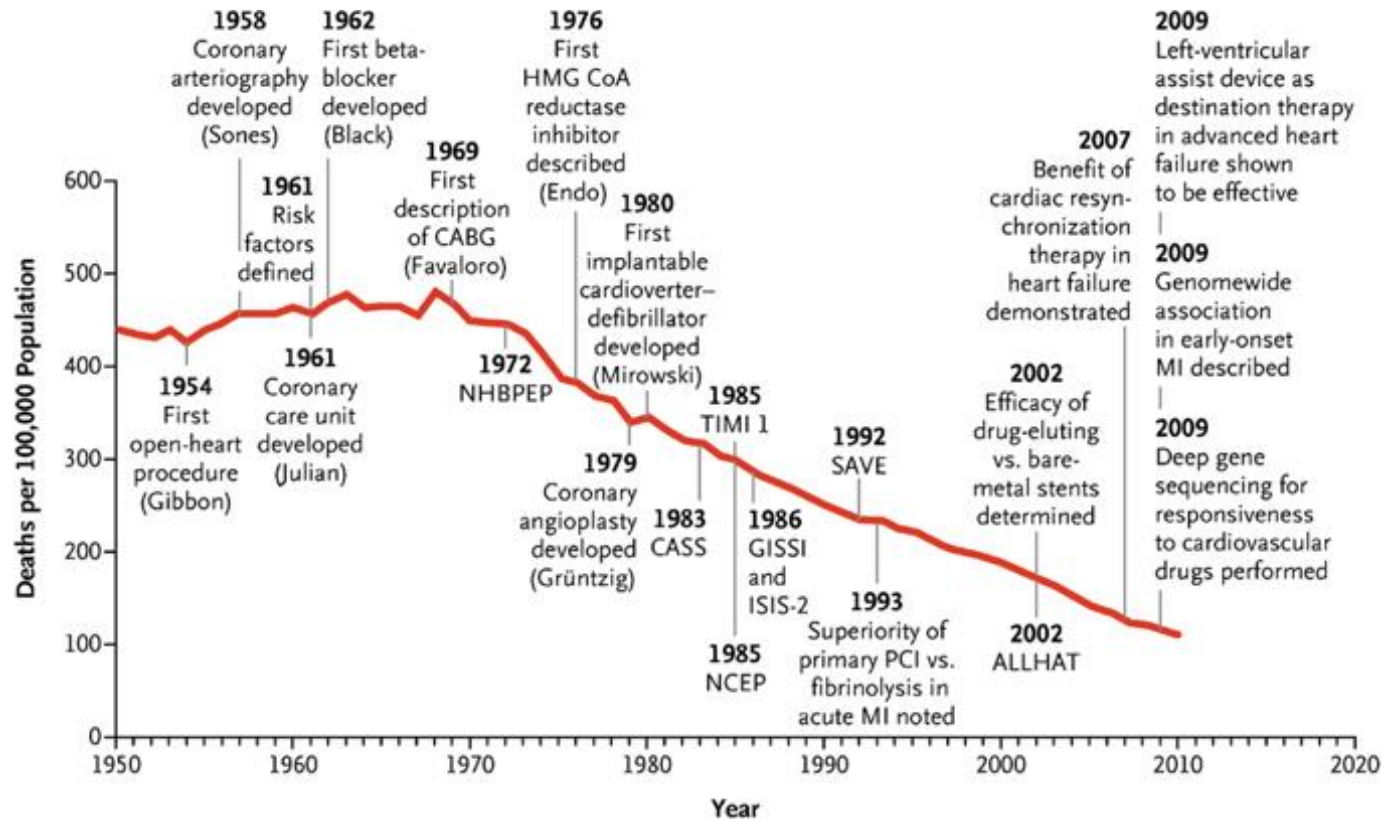


MEDICAL KNOWLEDGE DOUBLING TIME



Students starting medical school in 2010 will master 6% of the knowledge available in 2020.

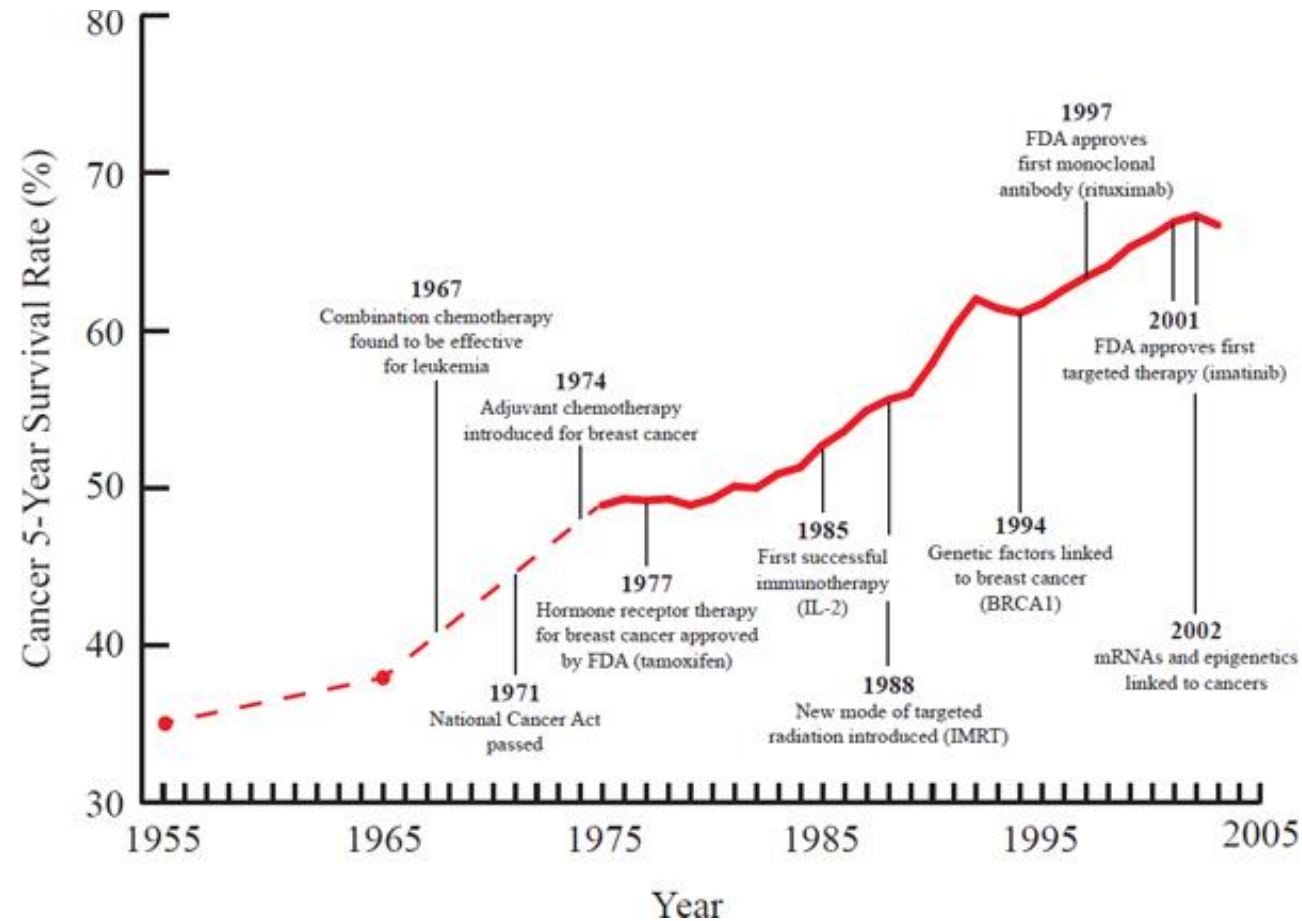
TECHNOLOGY, TIME AND CV DISEASE MORTALITY



For Context –

1983 – CASS was surgery vs. nonsurgery in CAD
 1985 – NCEP – Set National Cholesterol Guideline
 1985 – TIMI – Thrombolysis in Myocardial infarctions
 1986 – GISSI and ISIS-2 deal with thrombolysis
 2002 – ALLHAT – Hypertension

TECHNOLOGY, TIME AND CANCER 5-YEAR SURVIVAL



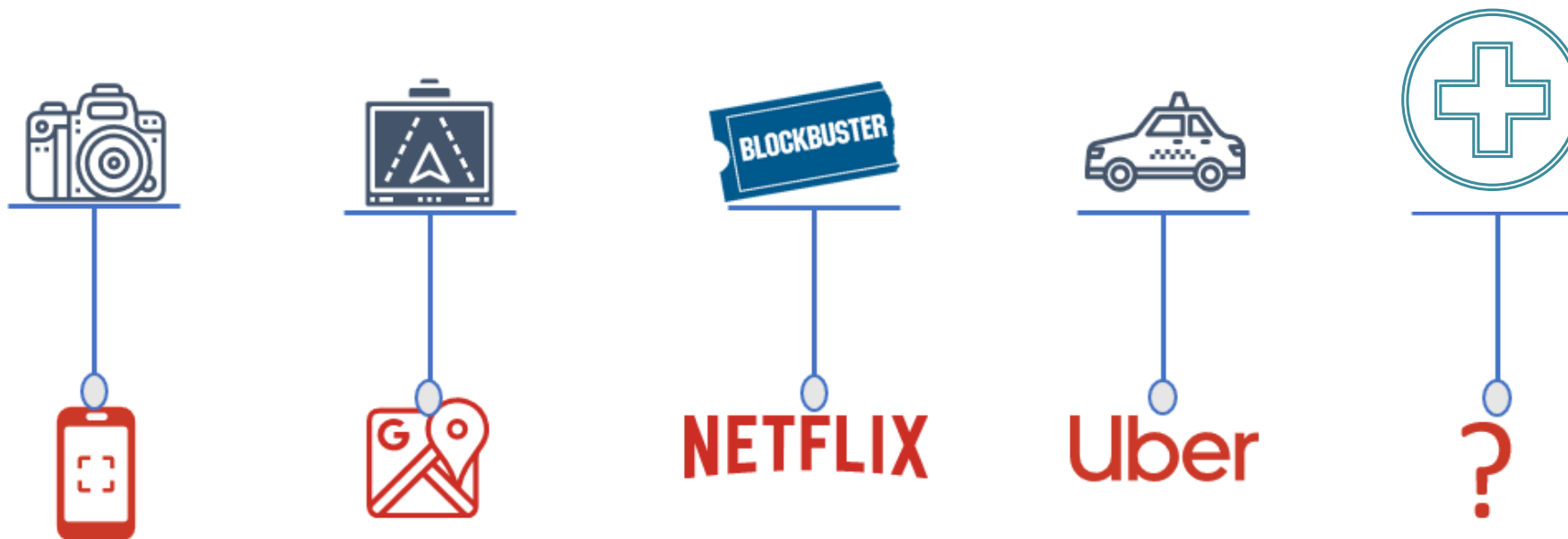
VALUE OF DATA; WHAT'S
WRONG WITH HEALTHCARE?



THE VALUE OF DATA

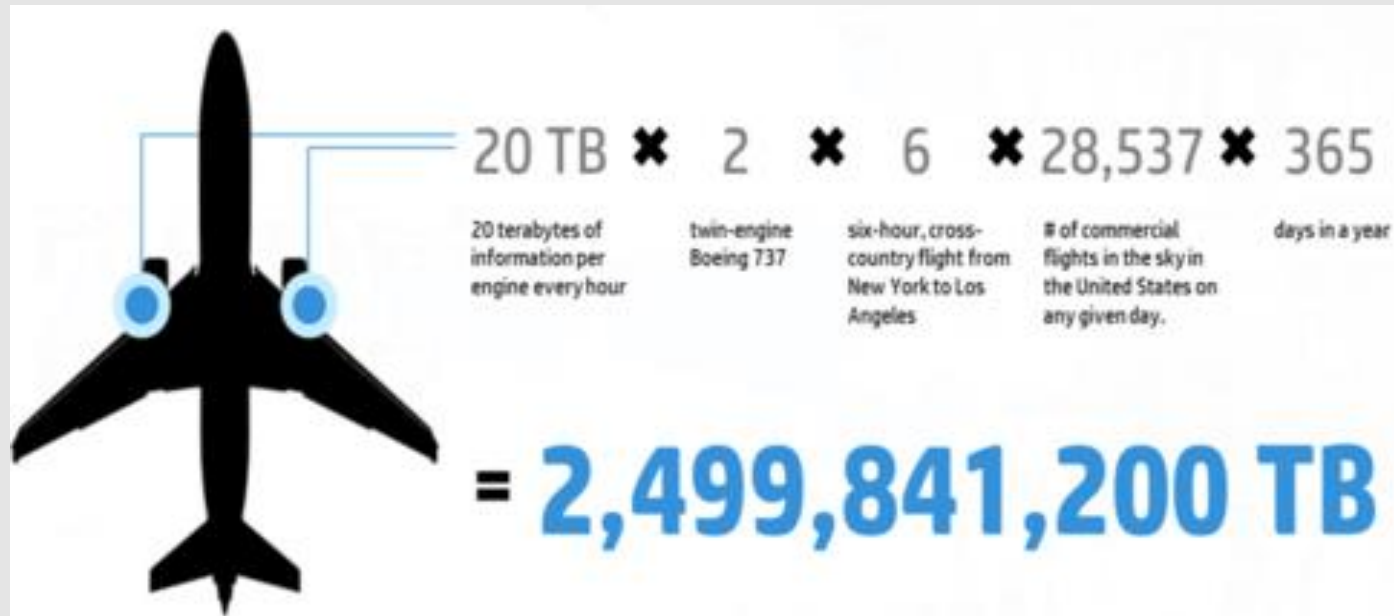
“Information is the oil of the 21st century, and analytics is the combustion engine.”

Peter Sondergaard



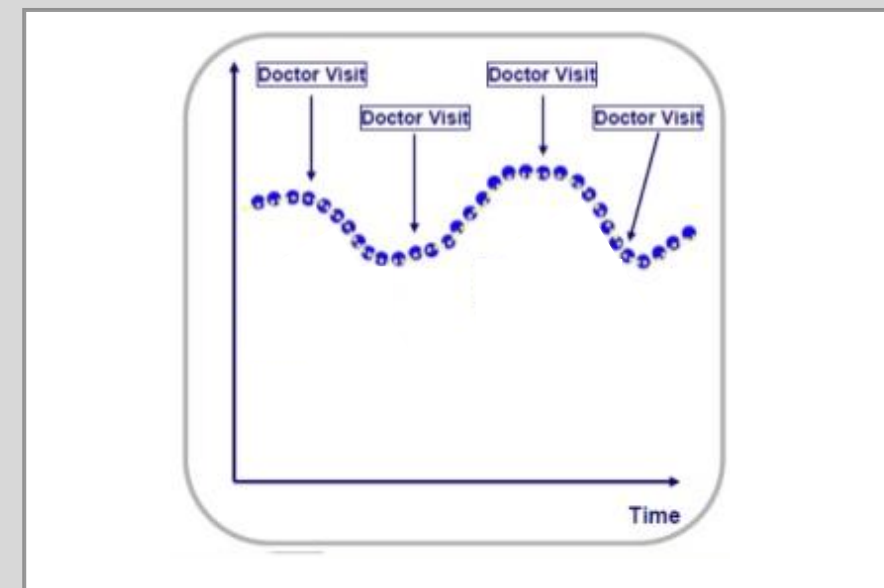
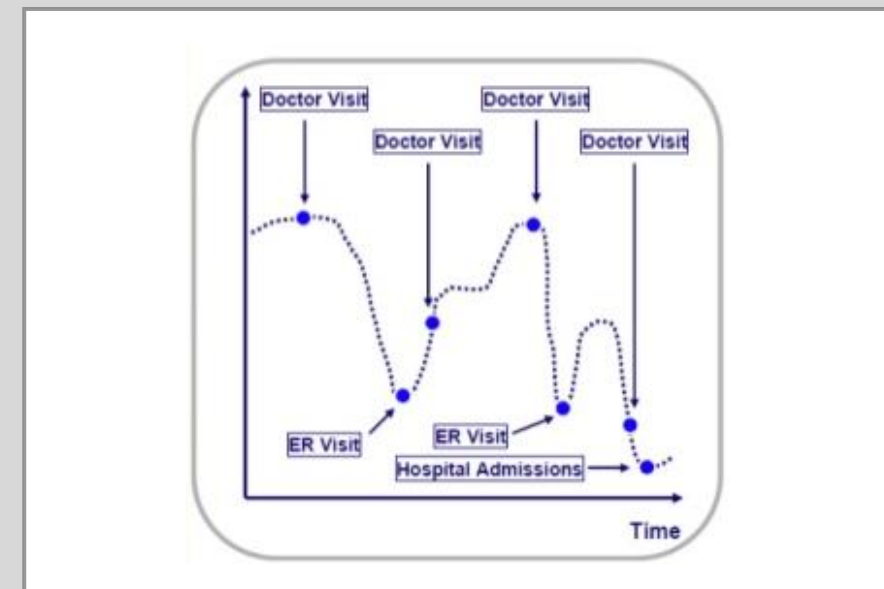
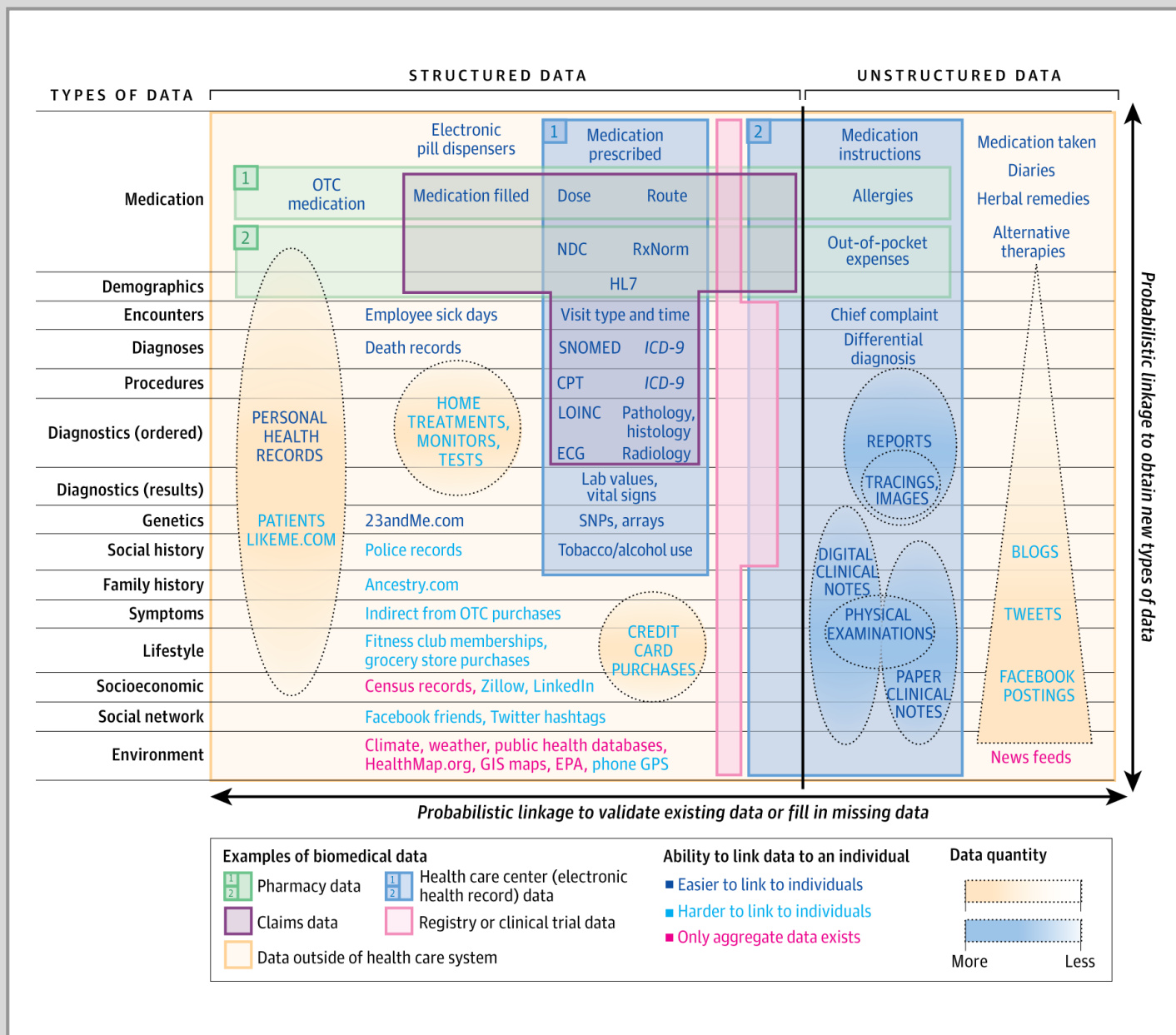
Why can't humans have flight plans that allow for predictive, proactive and personalized decision making?

Data collected on one plane's engine alone extrapolated to the population of planes



Flight paths collect a massive amount of data used to adjust flight and path

What if healthcare used multivariate, multiformat data to predict an individual patient's health trajectory for a year?



WHERE DO WE GO FROM
THE APS?





TODAY'S PROCESSES ARE COSTLY & ABRASIVE

\$70+

for each medical chart retrieval –
more on complex patients, does
not include the cost of other
underwriting data sets

Up to 50%

of an underwriter's time is spent
on collecting and collating
applicant data

3–5 hours

on avg for manual resources to
improve data quality and create
a longitudinal client journey

THAT'S NOW, BUT WHAT HAPPENS AS DATA VOLUMES INCREASE?

>878%

increase in volume of healthcare
data since 2016
(1B healthcare encounters/year)

UNDERWRITING

FRAGMENTED

Complex patients see many providers annually with data spread across care settings



Office
Visit



Specialist
Referral



Ambulatory
Center



Hospital
Stay



Post-Acute
Care

STANDARDS AND GOVERNMENT INITIATIVES



THE APS REIMAGINED AND INTERACTIVE

Jane Spangle

Patient Summarization (C-CDA 2.1 CCD)
Generated on July 22, 2021, 18:13:33 -0400

DOB: February 28, 1953 Gender: Female Race / Ethnicity: White/Hispanic or Latino

Table of Contents

Allergies	Encounters	Medical Equipment	Goals
Interventions	Medications	Payers	Plan Of Treatment
Procedures	Results	Social History	Vital Signs
Mental Status	Consult Note	Additional Source Comments	Document Info

Jane Spangle's Medications

Current Medications

Medication	Drug Class(es)	Dates	Sig (Normalized)	
aspirin 325 mg oral tablet (1 source)	Platelet Aggregation Inhibitor, Nonsteroidal Anti-inflammatory Drug	Start: 08-05-2011	take 1 tablet by mouth every four hours as needed for pain	aspirin 325 mg, PO, q4hr, PRN 08/05/2011 Mercy General Hospital
amLODIPine 10 mg / atorvastatin 10 mg oral tablet (1 source)	Dihydropyridine Calcium Channel Blocker, HMG-CoA Reductase Inhibitor	Start: 06-23-2015 End: 06-23-2018	take 1 tablet by mouth once daily	Caduet 5/10 MG Oral Tablet (amlodipine) 06/23/2018

MEANINGFUL USE & EHR CERTIFICATION

- + In 2009, the American Reinvestment and Recovery Act (ARRA) provided over \$30 billion for adoption of electronic health records (EHRs) by US Hospitals and Ambulatory Providers
- + EHRs needed to be certified to ensure
 - Data was appropriately structured and codified
 - There is a standard extract summarizing care
- + To date, virtually every hospital and most ambulatory providers have adopted a certified EHRs
- + The CCD ("Continuity of Care Document") was the first format to exchange care summaries.
- + In Stage 2/3 this was expanded to multiple document formats in the C-CDA (Consolidated Clinical Document Architecture)

HL7v2 vs. CCD vs. FHIR

Bender, Duane & Sartipi, Kamran. (2013). HL7 FHIR: An agile and RESTful approach to healthcare information exchange. Proceedings of CBMS 2013 – 26th IEEE International Symposium on Computer-Based Medical Systems. 326–331. 10.1109/CBMS.2013.662781x.

Property	HL7 v2	C-CDA	FHIR
Year initiated	1989	2005	2014
Architectural paradigm	Messages, Fields and Records	Message-Oriented Documents	Resources
Semantic Ontology	No	Yes	Yes?
Learning	Order of weeks	Order of months	Order of weeks
Specialized tooling required?	Yes- parser	Yes – model complier	No
Order of size of specification	Hundreds of pages	Thousands of pages	Hundreds of pages
Reference implementations from HL7	No	No	Yes
Mobile devices	No	No	Yes
Current adoption	Very High	Very Low	Growing
Information model type	Ad hoc	Constrained RIM	Resources with the ability to extend

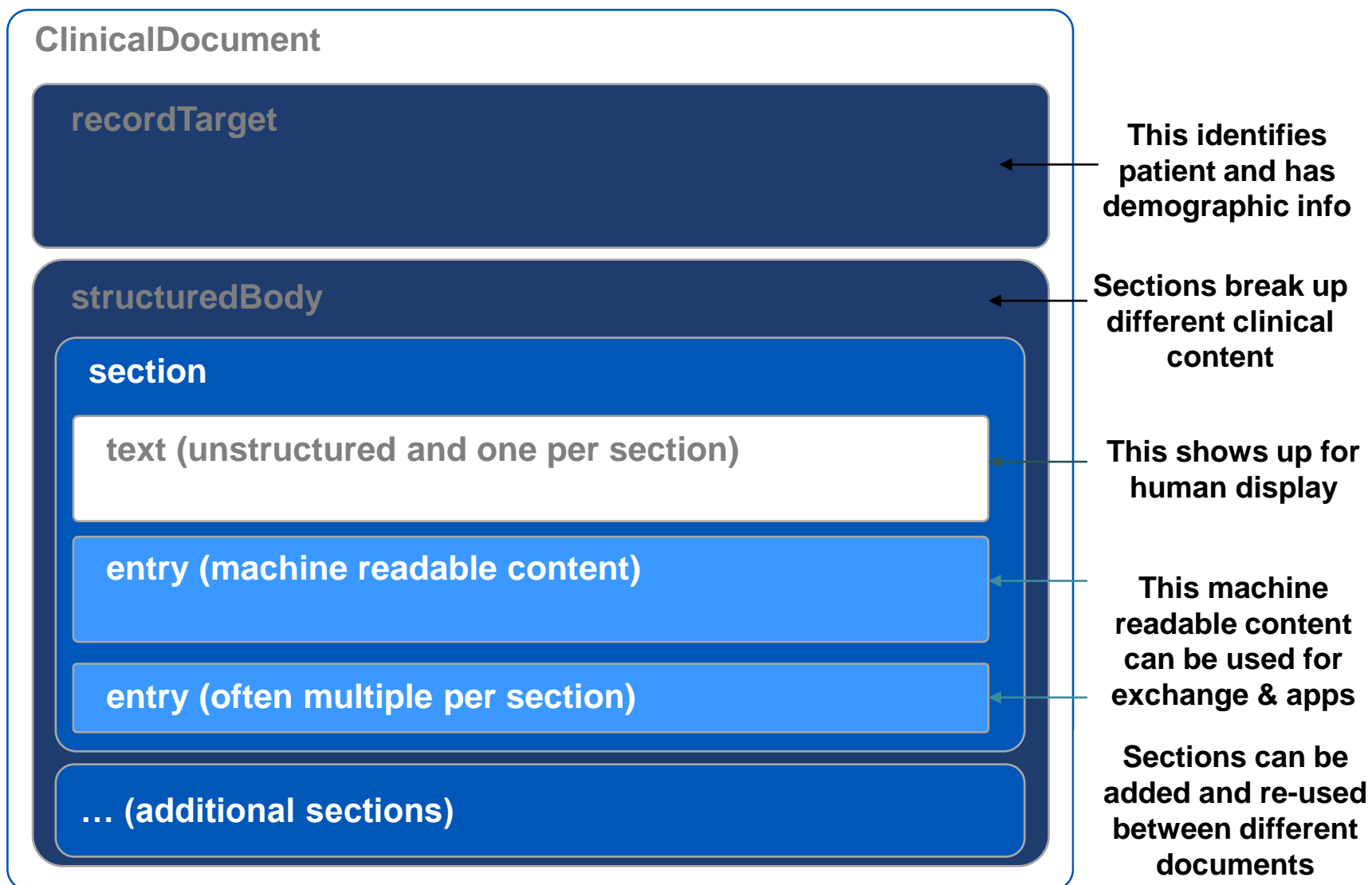
Property	C-CDA
Year initiated	2005
Architectural paradigm	Message-Oriented Documents
Semantic Ontology	Yes
Learning	Order of months
Specialized tooling required?	Yes – model complier
Order of size of specification	Thousands of pages
Reference implementations from HL7	No
Mobile devices	No
Current adoption	Very Low
Information model type	Constrained RIM

```

<section>
  <templateId root="2.16.840.1.113883.10.20.22.2.3.1" extension="2015-08-01"/>
  <code code="80954-2" displayName="Results" codeSystem="2.16.840.1.113883.6.1"/>
  <title>Results</title>
  <text>
    <table border="1" width="100%">
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        <col width="20%"/>
        <col width="45%"/>
        <col width="10%"/>
        <col width="10%"/>
        <col width="15%"/>
      </colgroup>
      <thead>
        <tr>
          <th>Test Name</th>
          <th>Value</th>
          <th>Interpretation</th>
          <th>Reference Range</th>
          <th>Facility</th>
        </tr>
      </thead>
      <tbody>
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          <content> Ordered By: Manish Man on 06-15-2021</content>
          </th>
        </tr>
        <tr ID="results00001">
          <td ID="results00001code">SARS-CoV-2 (COVID-19) RNA NAA+probe Q1 (Resp)</td>
          <td>Detected</td>
          <td>Invalid Interpretation Code</td>
          <td/>
          <td>BioLab_0501022222</td>
        </tr>
      </tbody>
    </table>
  </text>
</section>

```

WHAT IS A CCD DOCUMENT?



TYPES OF C-CDA DOCUMENTS

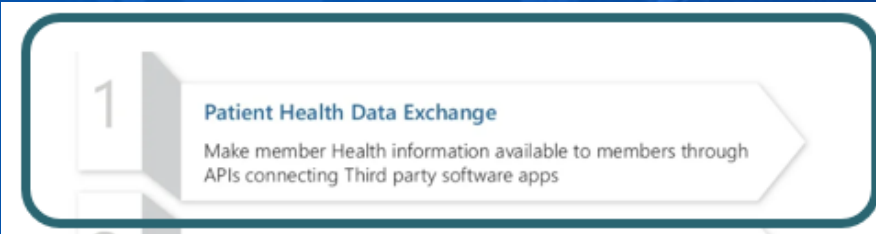
AN INSIGHT TO SIZE

Document	1.1	2.1	Notes
Continuity of Care Document (CCD)	P	P	Used since Stage 1 and primary document for MU exchange
Care Plan		P	Care planning has been significantly uplifted in C-CDA 2.1
Consult Note	P	P	<i>Mostly narrative text</i>
Diagnostic Imaging Report	P	P	<i>Mostly narrative text</i>
Discharge Summary	P	P	
History & Physical	P	P	
Operative Note	P	P	
Procedure Note	P	P	
Progress Note	P	P	<i>Mostly narrative text</i>
Referral Note		P	<i>Mostly narrative text</i>
Transfer Summary		P	
Unstructured Document	P	P	Not eligible for MU

MU: Meaningful Use program for Electronic Health Records

Based on HL7 C-CDA 1.1 & 2.1 Implementation Guides & Meaningful Use regulations

Modern Technologies are Mandated Moving Forward



Meaningful Use drove the industry electronic, but true interoperability is lacking



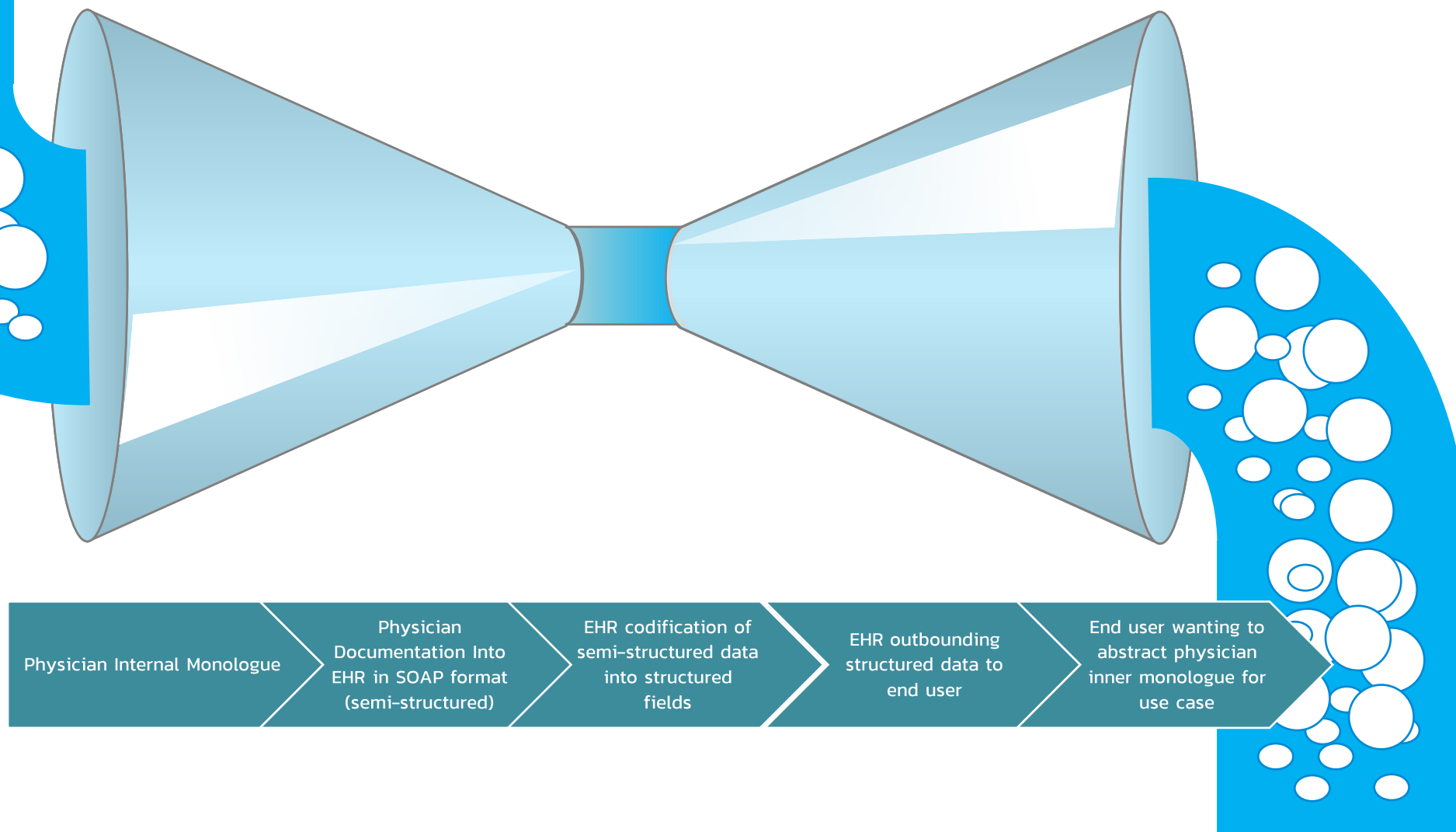
The 2020 CMS Rule enforces API connectivity and modern standards



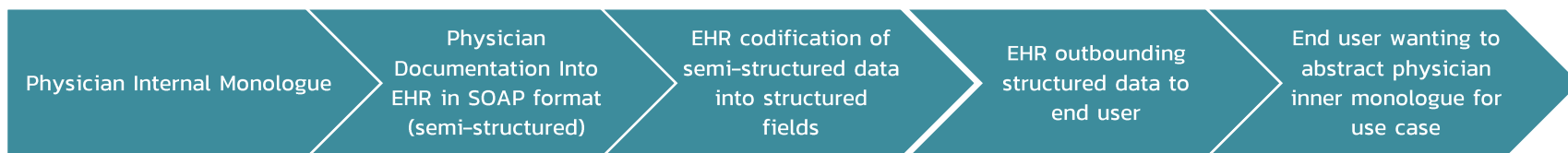
PROVIDER DOCUMENTATION PATTERNS



Current Unrealistic Expectations of EHR



Actual EHR Experience



LET'S TALK ABOUT DOCUMENTATION

A 58-year-old male

- with **Past Medical History of Hypertension** reported
- **Medications:** Amlodipine 5 mg PO QD
- presents to an urgent care center on a Saturday morning at 9:30 AM with **Chief Complaint of a Head Laceration**
- **History of present Illness** – he sustained it during a fall at home “while gardening.” He states that he was walking in the back yard when he tripped on a brick in his pavers that was sticking up. He had no dizziness or lightheadedness, had no chest pain, shortness of breath, he denies weakness. He was able to get up under his own power and other than a bleeding head laceration, has no symptoms.
- With the exception of the above – **Review Of Systems** was negative

JAKE SMITH



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THE EXAM

Vitals:

Current: 6/16/2022 12:04:40 PM

T: 97.4 F (oral, From 3rd party vendor); BP: 106/72 mm Hg (right arm, sitting. From 3rd party vendor); HR: 87

Exams:

PHYSICAL EXAM:

GENERAL: well developed and nourished; appropriately groomed; in no apparent distress;

EYES: EOMI; PERRLA; normal lids, conjunctiva, and fundoscopic exam;

E/N/T: normal EACs, TMs, nasal/oral mucosa, teeth, gingiva, and oropharynx;

NECK: supple, full ROM; no thyromegaly; no carotid bruits;

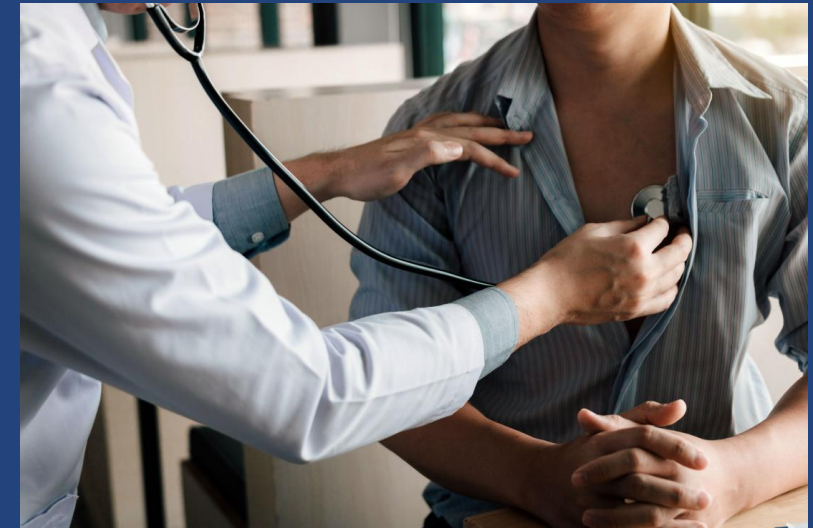
RESPIRATORY: lungs clear to auscultation and percussion; symmetric expansion; no dyspnea;

CARDIOVASCULAR: regular rate and rhythm; normal S1, S2; no murmur, rub, or gallop; normal PMI;

GASTROINTESTINAL: nontender; normal bowel sounds; no organomegaly, no masses; no abdominal hernias; no abdominal or renal bruits; no shifting dullness or fluid wave;

NEUROLOGIC: symmetrical exam from motor and sensory standpoint, symmetrical DTRs

SKIN: 3 cm clean laceration on right frontal scalp



WOUND REPAIR AND NOTE COMPLETION

The wound is repaired, and a procedure note is documented with simple interrupted sutures and the visit is coded:

Diagnosis:

S01.81XA – Laceration without foreign body of other part of head, initial encounter

Procedure:

12013 – Simple/Superficial-Scalp, Neck, Axillae, External Genitalia, Trunk, Extremities, 2.6 cm to 5.0 cm

Plan of Care:

He is advised to follow up in 1 week for suture removal



ANOTHER OBSERVATION

While suturing the patient, the provider notes that while it is 9:30AM on a Saturday morning, the patient wreaks of alcohol. Looking to protect himself medicolegally, bill appropriately and maintain his superb patient satisfaction scores he documents:

“While suturing Mr. Smith, the intense smell of ethanol was noted on his breath and in the room. No other stigmata of alcohol use/abuse were noted on history of physical exam.”



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THE TRUTH ABOUT EHRS

33

	Underwriting Implications	Attending Physician Statement	Patient Portal	Claims	Electronic Healthcare Data
Hypertension (SNOMED)	+++				
Amlodipine (Rx NORM)	++ (evidence of treatment important)				
CC - "Head Laceration" (SNOMED)	+				
HPI Narrative (some SNOMED)	+++ (in the negative)				
ROS (some SNOMED)	+++ (in the negative)				
Vitals (LOINC)	+				
Physical Exam (some SNOMED)	+				
Head Laceration (ICD10)	++				
Laceration Repair (CPT)	+				
Plan of Care (SNOMED)	+				
"The smell of alcohol" (Unstructured)	+++++				

A 58-year-old male

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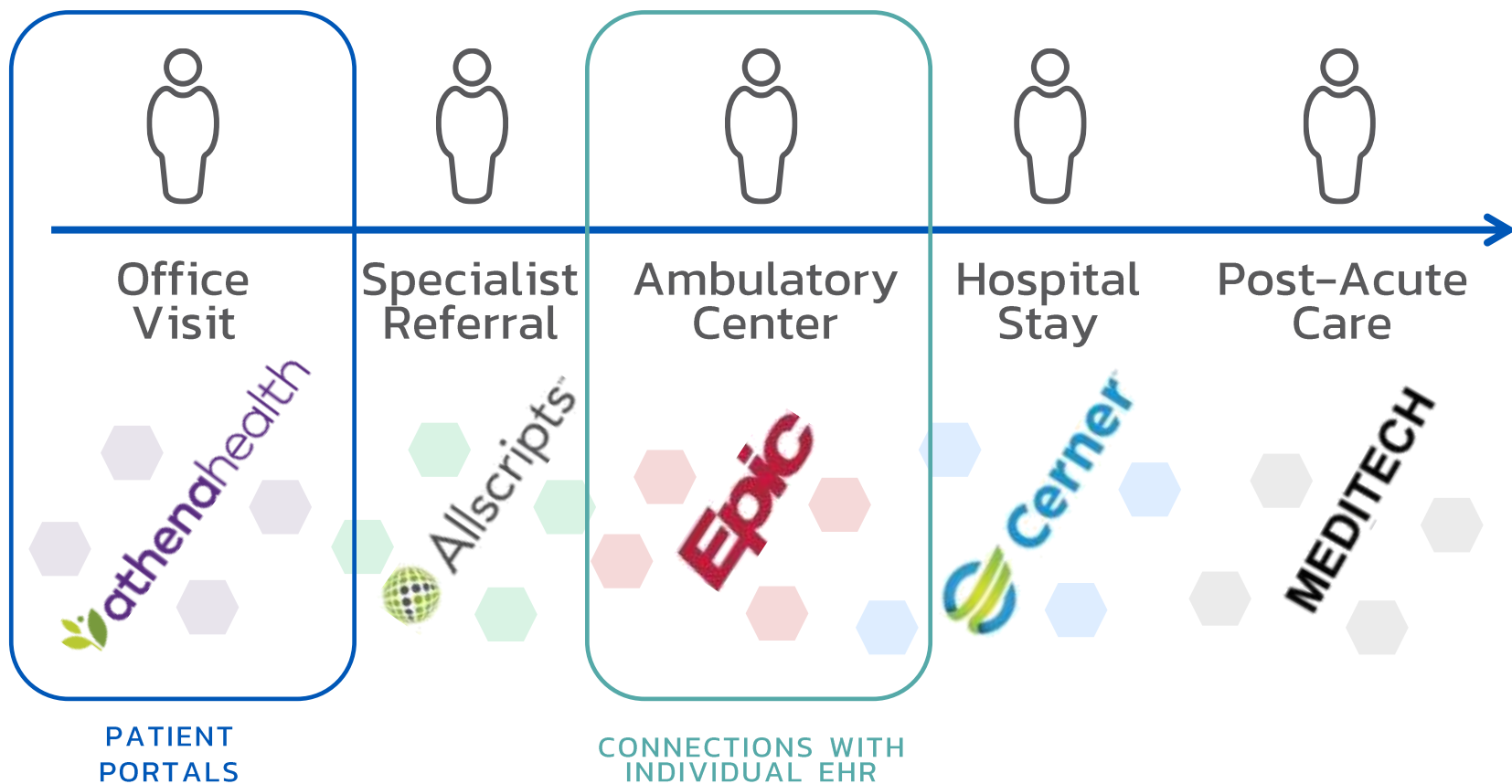
He is advised to follow up in 1 week for suture removal

"While suturing Mr. Smith, the intense smell of ethanol was noted on his breath and in the room. No other stigmata of alcohol use/abuse were noted on history of physical exam."

UNDERWRITING | FRAGMENTED

Complex patients see many providers annually with data spread across care settings

Disparate, dirty and non-normalized clinical data creates gaps in care and underwriting insights



The EHR connections of the life insurance industry perpetuate gaps in data:

1. Patient Portals
2. Connections with individual EHR

THE NEED FOR COMPLETE AMBULATORY EHR DATA

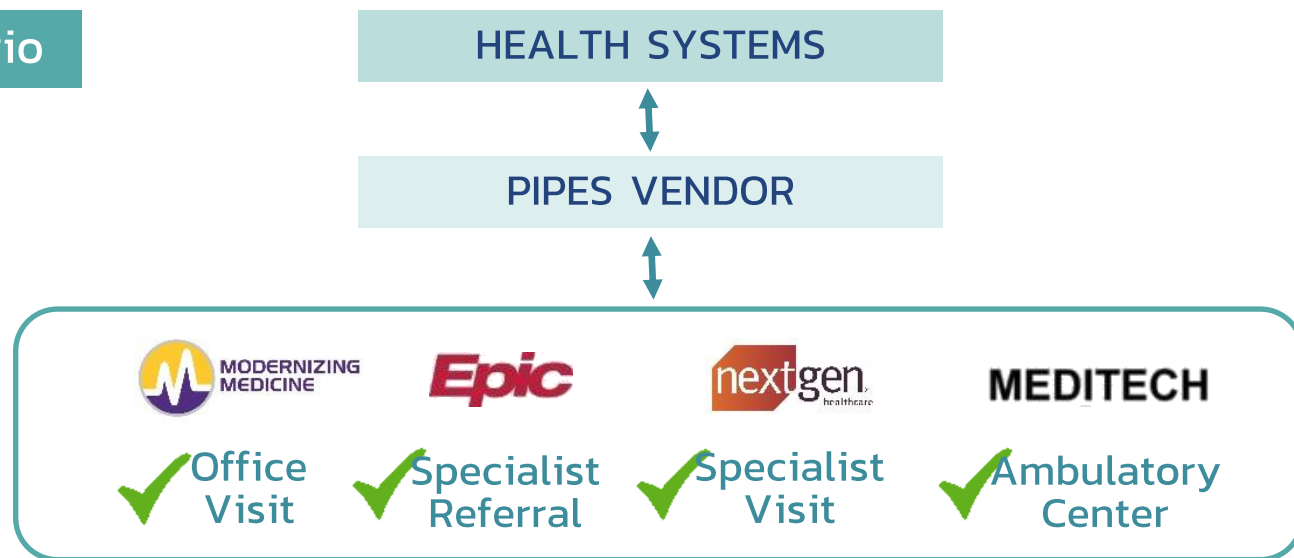
LIFE INSURED'S SKEW HEALTHIER AND ARE MORE LIKELY TO RECEIVE AMBULATORY CARE (VS INPATIENT CARE)

Nov 2021 Rank	Vendor	Ambulatory Market Share
1	Epic	28.21%
2	Allscripts	9.21%
3	eClinicalWorks	6.57%
4	athenahealth	6.03%
5	NextGen	5.37%
6	GE Healthcare	5.00%
7	Cerner	4.32%
8	Greenway	2.91%
9	eMDs	1.12%
10	Modernizing Med	1.09%

Scenario 1



Scenario



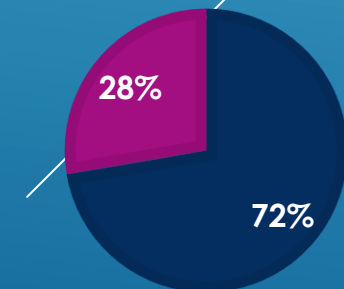
* Data from EHR In Practice, Nov 12, 2021



■ Using any EHR ■ Not using an EHR



■ Using certified EHR ■ Not using an EHR



TURNING DATA CHALLENGES INTO OPPORTUNITIES

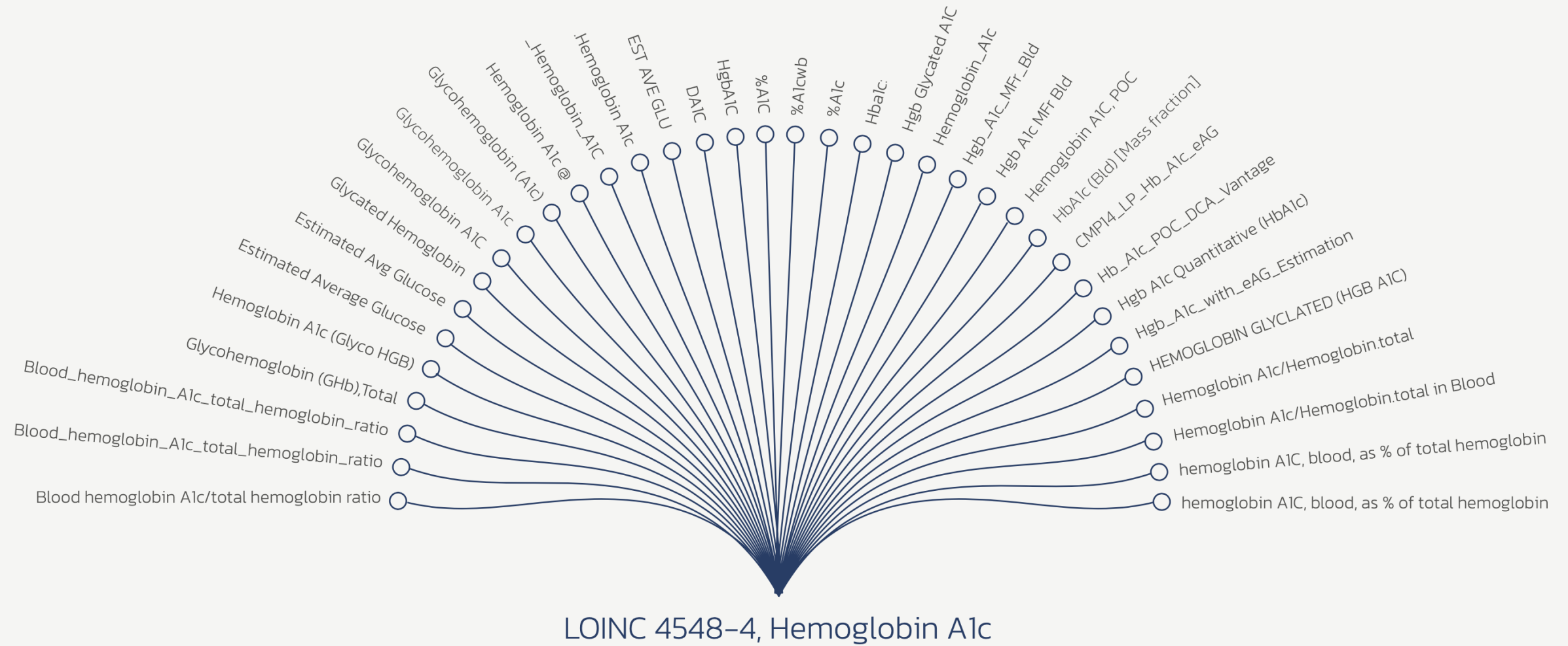
50%

of raw clinical data on average is unusable and inconsistent (>1 million different codes)

>\$30B

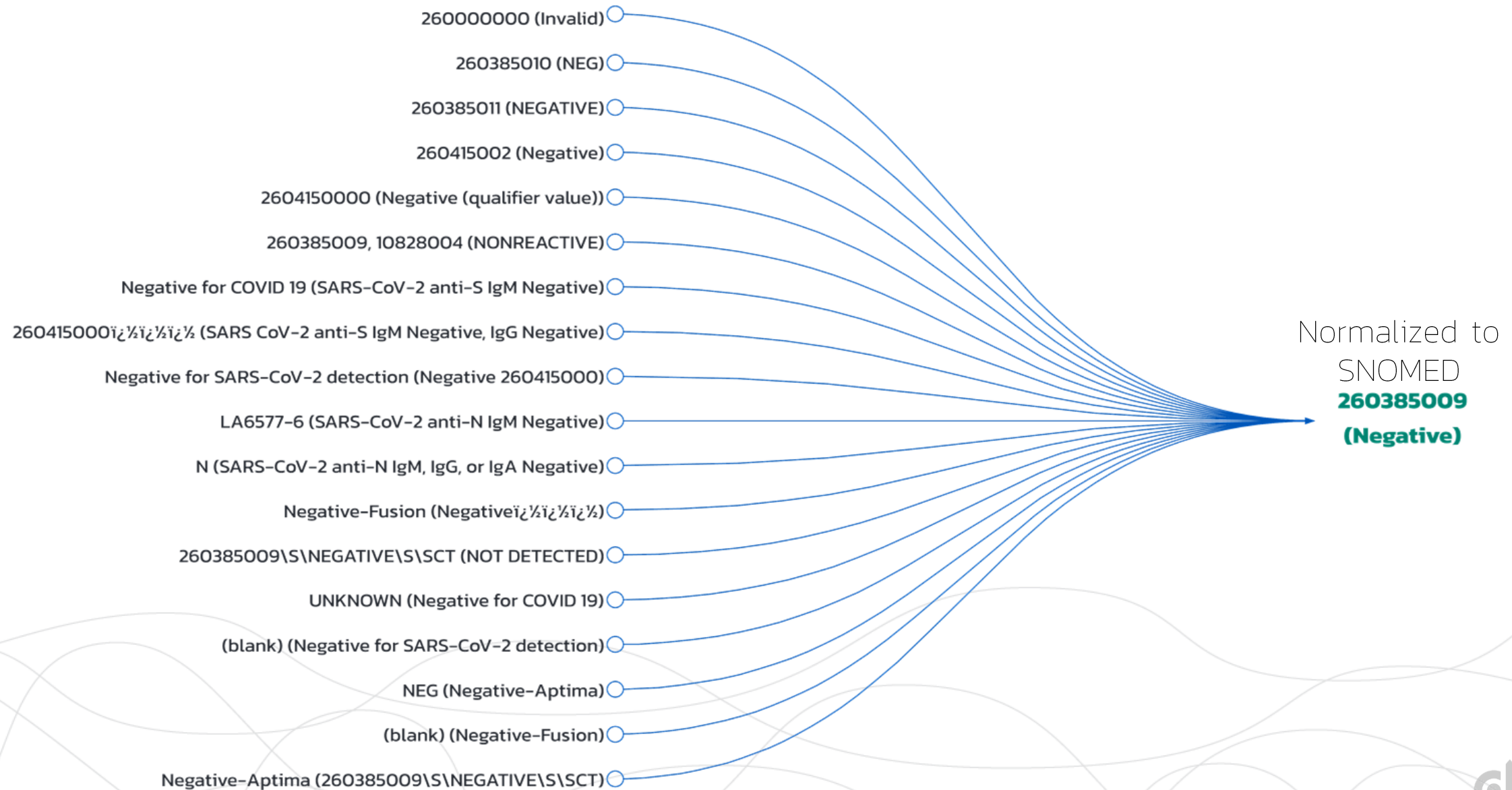
waste in annual U.S. healthcare cost due to lack of interoperability

<https://hitinfrastructure.com/news/organizations-see-878-health-data-growth-rate-since-2016/>; <https://www.ncbi.nlm.nih.gov/books/NBK225187/>
<https://www.fiercehealthcare.com/tech/industry-voices-interoperability-can-reduce-healthcare-costs-by-30b-here-s-how>



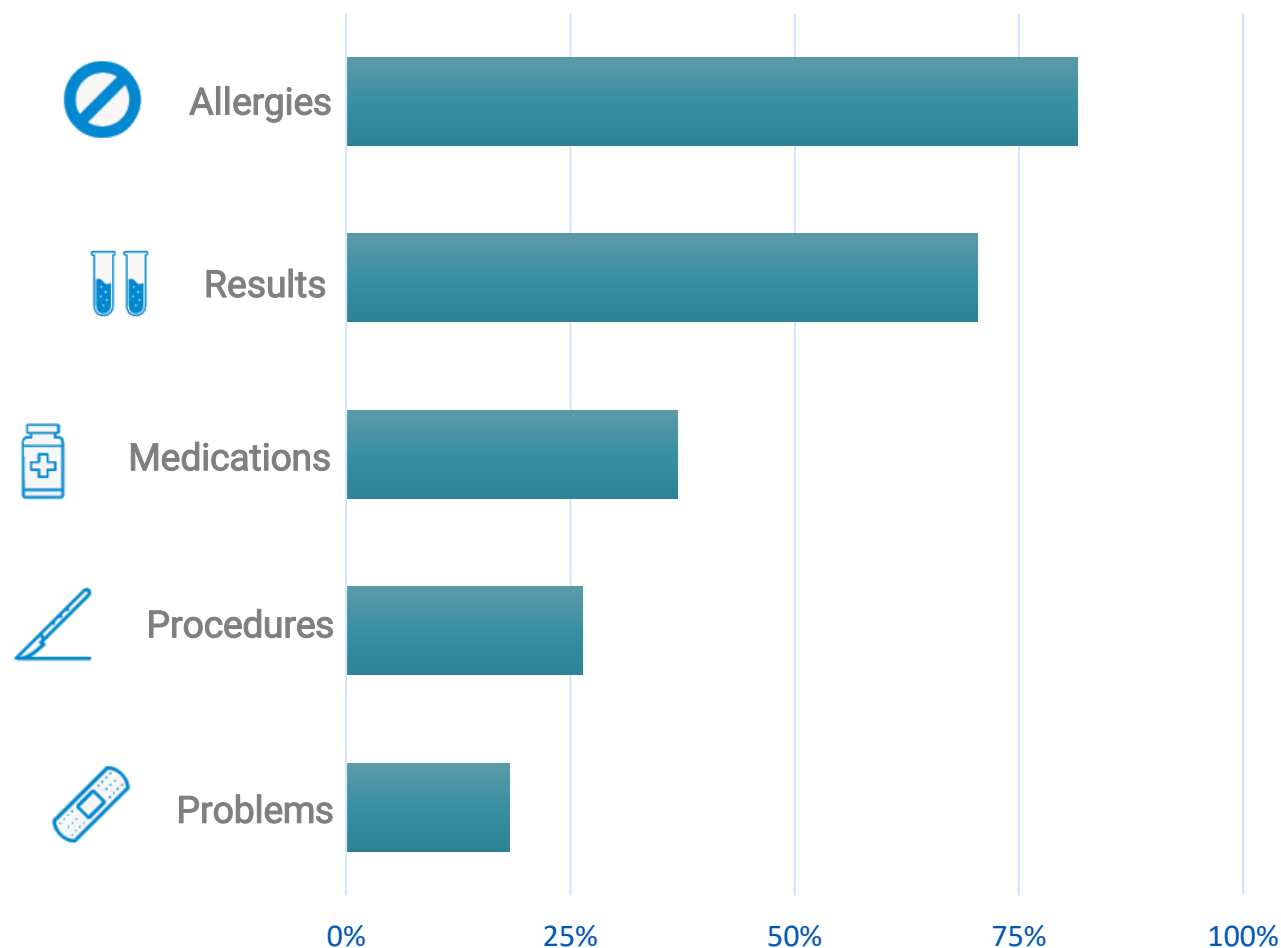
VARIATION IN "NEGATIVE" FOR COVID-19 TESTING 39

SNOMED Code (Description)



18 of ~40 possible examples

CLINICAL DATA GAPS



1. D'Amore et al. Using Clinical Data Standards to Measure Quality: A New Approach. *Applied Clinical Informatics*. 2018

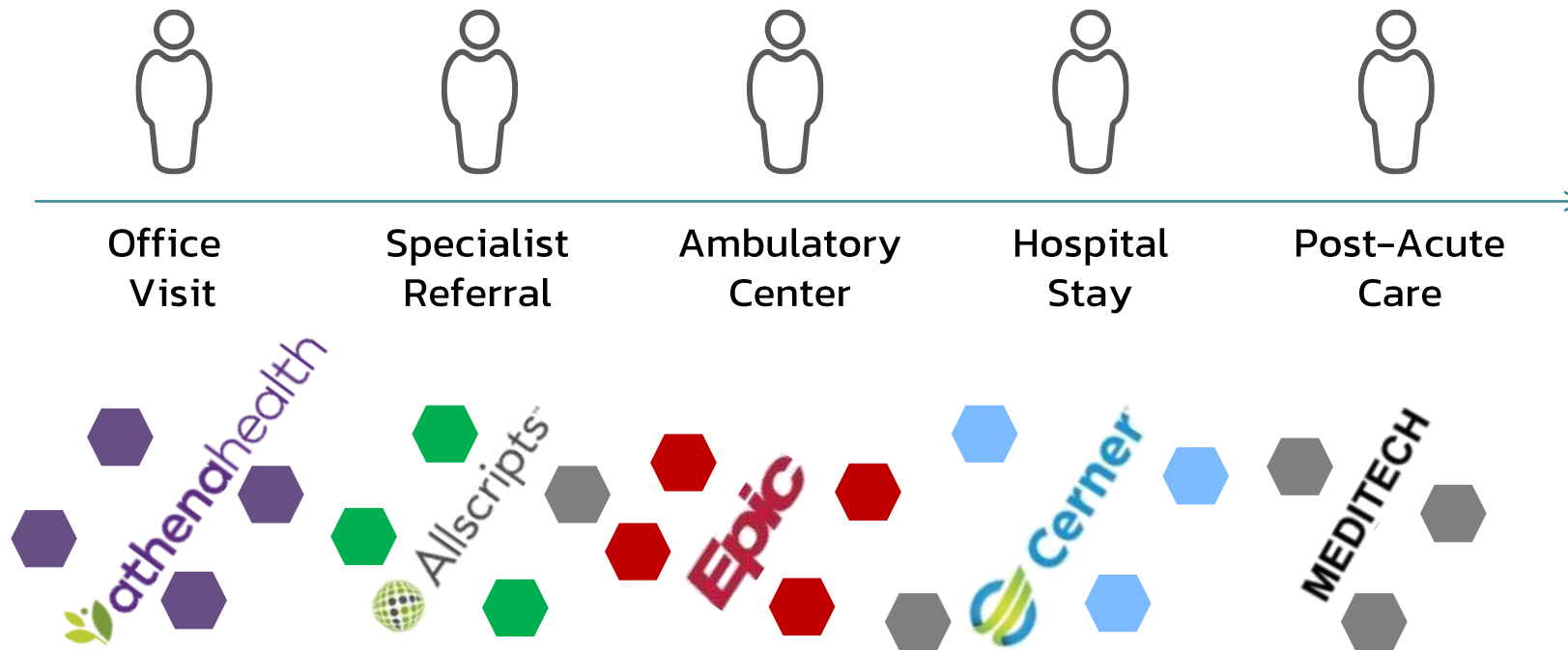
How can we improve healthcare when

- 80% of allergies aren't coded appropriately (30% no code at all)
- 70% of lab results don't use right vocabulary or units (45% = no LOINC)
- Nearly 40% of medications don't have right coding for quality measures¹

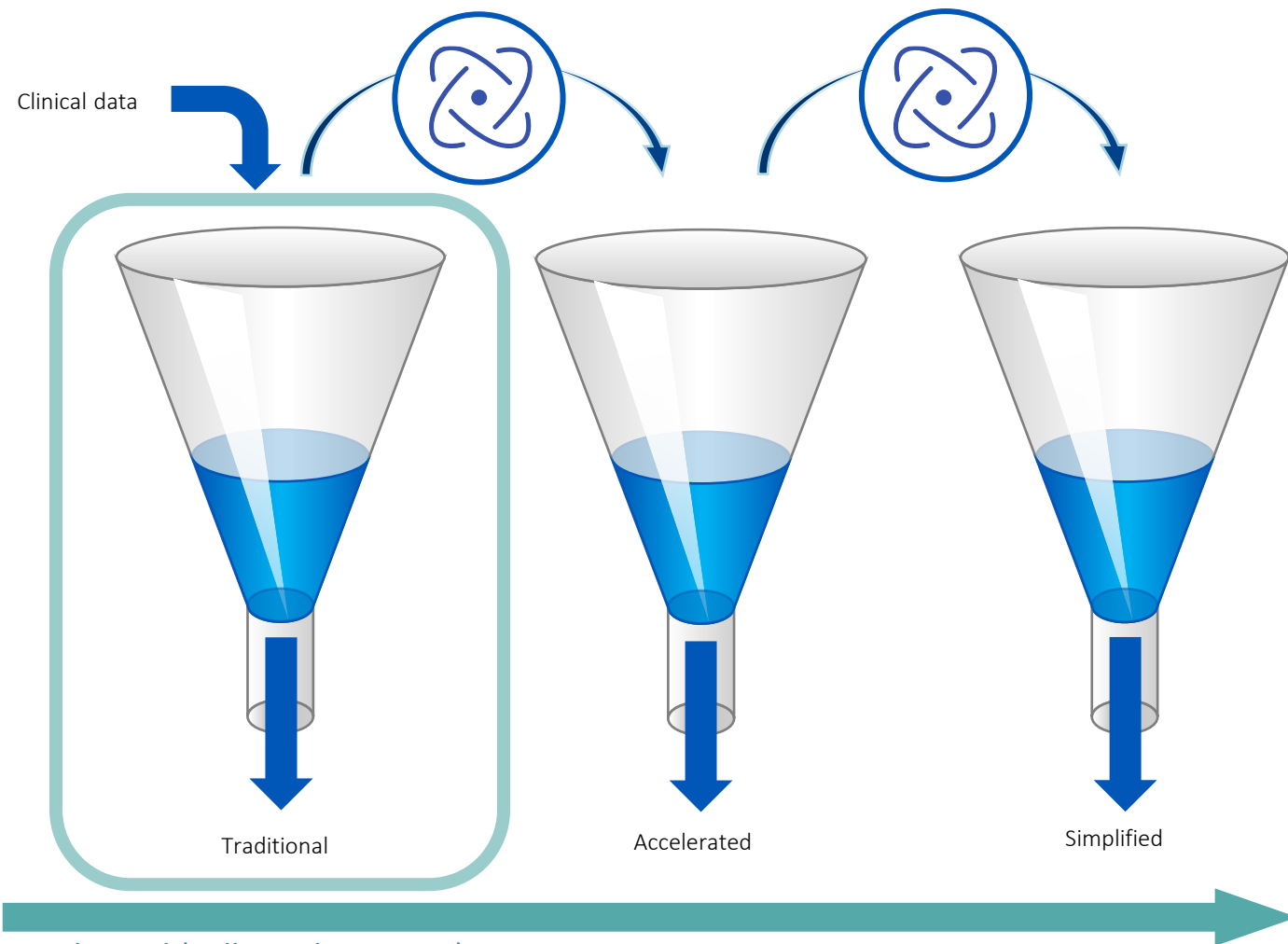
UNDERWRITING | DEFRAGMENTED

Unified and normalized clinical⁴¹
data, ready for improved patient
outcomes and underwriting

Complex patients see many providers
annually with data spread across care settings



CAPITALIZING ON EHR DATA FOR UNDERWRITING



- + Improve Speed, Digitization, Automation and Cost
- + Evidence Based
- + Augment Ecosystem for Technology Partners
- + Increasing Rule Complexity
- + AI, ML, Predictive Models
- + Personalized/Dynamic
- + Frictionless – Reduce Need for Exam, Blood, Urine, APS
- + Improved price point for client (/ \$ insured) – reduce loading
- + Underwriting Consistency
- + Education/Knowledge Management
- + Talent Reconfiguration

Traditional (Fully Underwritten)

- Complex
- Current Life Insurance Engagement

INDUSTRY TREND & OPPORTUNITY


EHR – MORE THAN MEETS
THE EYE – COMPLEXITY OF
MEDICAL ILLNESS AND
SOCIAL FACTORS



EXAMPLE OF A SCHEMA AND A SCHEMATRON

CERTIFICATION MEASURES OF DOCUMENT QUALITY

Owais **spoke** at the AAIM 2022 Triennial about demographic variations in EHR documentation



```
<observation classCode="OBS" moodCode="EVN">
  <templateId root="2.16.840.1.113883.10.20.22.4.2" />
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extension="2015-08-01" />
  <id root="963f3543-3266-41ea-b9d4-ddaf254c567f" />
  <code code="UNK" codeSystem="2.16.840.1.113883.6.1"
codeSystemName="LOINC" />
  <text>
    <reference value="#ResultDescription1" />
  </text>
  <statusCode code="completed" />
  <effectiveTime nullFlavor="UNK" />
  <value xsi:type="PQ" value="10" unit="%" />
</observation>
```

Schema <templateId> before <id> before <code>

Schema violation – wrong structure



Spoke Owais at the AAIM 2022
Triennial about demographic variations
in EHR documentation

Schematron violation – wrong tense

Owais **speak** at the AAIM 2022
Triennial about demographic variations
in EHR documentation

Schematron When a lab result, use LOINC as the codeSystem

EXAMPLE OF A SCHEMATRON

CERTIFICATION MEASURE OF DOCUMENT QUALITY – THIS ONE IS ON PAGE 792

3.92 Result Observation (V3)

```
[observation: identifier urn:hl7ii:2.16.840.1.113883.10.20.22.4.2:2015-08-01
(open) ]
```

Table 453: Result Observation (V3) Contexts

Contained By:	Contains:
Health Concern Act (V2) (optional) Result Organizer (V3) (required) Risk Concern Act (V2) (optional)	Author Participation

SHALL contain exactly one [1..1] **code**, which **SHOULD** be selected from CodeSystem LOINC (urn:oid:2.16.840.1.113883.6.1) (CONF:1198-7133).

- This code **SHOULD** be a code from the LOINC that identifies the result observation. If an appropriate LOINC code does not exist, then the local code for this result **SHALL** be sent (CONF:1198-19212).

COMPLETENESS AND SYNTAX RULES APPLIED TO MEDICATIONS

>400 CLINICAL RULES SUPPORTING INTEROPERABILITY

40	r139	vitalSigns	Syntax	Significant	Entry identifiers should be present and unique (CDA 2.15.1).	N	5.0	TRUE
41	r140	demograph...	Syntax	Minor	Excess time precision in birthdate (Best Practice).	N	2.0	TRUE
42	r141	immunizati...	Syntax	Critical	An immunization should use a CVX code (C-CDA 1098-9007).	N	10.0	TRUE
43	r142	immunizati...	Completeness	Significant	Immunizations should have a date of record (C-CDA 1198-8834).	N	5.0	TRUE
44	r143	immunizati...	Completeness	Significant	Immunization should have a reference (Best Practice).	N	5.0	TRUE
45	r144	medications	Syntax	Critical	Institution specified administration timing should be false for this sig (Best ...	N	10.0	TRUE
46	r145	medications	Syntax	Significant	Medications should not repeat on medication list (Best Practice).	N	5.0	TRUE
47	r146	medications	Syntax	Critical	Medication should be encoded in RxNorm (C-CDA 1098-7412).	N	10.0	TRUE
48	r147	medications	Completeness	Significant	Medication should reference narrative in <text> (Best Practice).	N	5.0	TRUE
49	r148	medications	Completeness	Significant	Medications should have a date of record (C-CDA 1098-7508).	N	5.0	TRUE
50	r149	medications	Completeness	Significant	Medications should have a reference or name present (Best Practice).	N	5.0	TRUE
51	r150	medications	Completeness	Minor	Medications should have a route (C-CDA 1098-7514).	N	2.0	TRUE
52	r151	medications	Syntax	Significant	Medications with PRN in sig should have precondition (Best Practice).	N	5.0	TRUE
53	r152	allergies	Syntax	Significant	Allergies within same clinical grouping should only be listed once (Best Prac...	N	5.0	TRUE
54	r153	procedures	Syntax	Significant	This is not likely a surgical procedure. Use activity or observation (Best Prac...	N	5.0	TRUE
55	r154	demograph...	Completeness	Critical	Patient address (street) should be present (C-CDA 81-7291 & 81-7292).	N	10.0	TRUE
56	r155	demograph...	Syntax	Significant	Patient ethnicity should use an acceptable code set (C-CDA 1198-5323).	N	5.0	TRUE
57	r156	demograph...	Syntax	Critical	Patient genders should be in an accepted format (C-CDA 1198-6394).	N	10.0	TRUE

So, if a 1 MB document has 300 rules for completeness that fire and 100 of these are violated:

Completeness Violations/Size = 100 violations/1MB

Completeness Violations/Count = 100 violations/300 rules = 33%

Same applies to syntax rules
Lower scores = Better Document

- Completeness** refers to the presence of required data. For example: Does the clinical document include key sections? Were the necessary data included within a section or an entry of the clinical document?

- Syntax**, also referred to as **Content**, refers to whether the included data supported semantic interoperability. For example: Were appropriate coding systems and units of measure used? Were recorded dates and times in a logical sequence?

COMPLETENESS AND SYNTAX RULES

APPLIED TO OUR SENTENCE

Completeness violation – qualifying data is missing

Owais spoke at the AAIM 2022 Triennial. ~~about demographic variations in EHR documentation~~

Syntax violation – proprietary language doesn't lend to interoperability

Owais **falou no** AAIM 2022 Triennial about demographic variations in EHR documentation

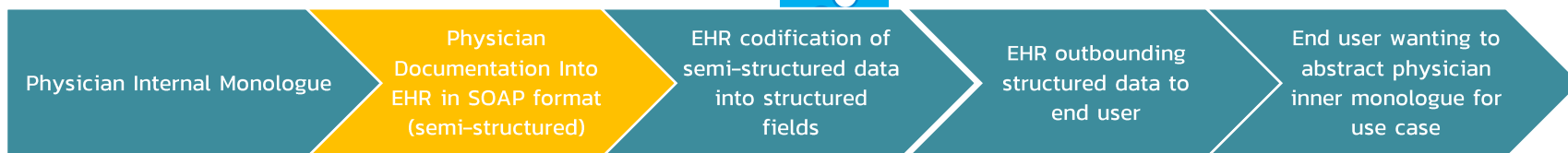
- **Completeness** refers to the presence of required data. For example: Does the clinical document include key sections? Were the necessary data included within a section or an entry of the clinical document?

- **Syntax**, also referred to as **Content**, refers to whether the included data supported semantic interoperability. For example: Were appropriate coding systems and units of measure used? Were recorded dates and times in a logical sequence?

Actual EHR Experience for Non – Marginalized Communities

A 58-year-old male

- with **Past Medical History of Hypertension** reported
- **Medications**: Amlodipine 5 mg PO QD
- presents to an urgent care center on a Saturday morning at 9:30 AM with **Chief Complaint of a Head Laceration**
- **History of present illness** - he sustained it during a fall at home “while gardening.” He states that he was walking in the back yard when he tripped on a brick in his pavers that was sticking up. He had no dizziness or lightheadedness, had no chest pain, shortness of breath, he denies weakness. He was able to get up under his own power and other than a bleeding head laceration, has no symptoms.
- With the exception of the above – **Review Of Systems** was negative



Actual EHR Experience for Marginalized Communities



A 58-year-old male

- with **Past Medical History of Hypertension** reported
- **Medications**: Amlodipine
- **Chief Complaint of a Head Laceration**
- **History of present illness** – Head Laceration after fall
- **Review Of Systems** neg



DATA OBSERVATIONS

- + 40,242 CCDs studied
- + Spread across races, ethnicities, age groups, religions, genders, and languages
- + Represented various care settings (ER, specialty care, primary care)
- + Represented various zip codes (urban, suburban, rural) in various states

- + Marginalized communities are impacted by:
 - Increased patient volumes per provider, less time to document when 6 patients an hour vs. 4 patients an hour
 - Lack of consistent primary care in these communities – continuity impacts data capture
 - Less medical literacy and less literacy and numeracy in general; perhaps non-English speaking
 - Care settings which are more urgent and episodic (ER, urgent care)

CONCLUSIONS

1. Medical knowledge is doubling at breakneck speed leading to improvements in mortality of critical conditions like cardiovascular disease and cancer
2. "Information is the oil of the 21st century, and analytics is the combustion engine." – *Peter Sondergaard* – healthcare needs to capitalize on the use of this oil and underwriting can benefit
3. The APS requires a considerable amount of cost, both financially and time and effort of limited human resources
4. C-CDA (through certified EHRs) provides a structured way to help reduce cost and time particular for complex patients receiving multisource/multiformat care documentation – legislation will increase adoption and availability of data
5. EHRs and providers inject a fair amount of variability in documentation leading to fragmentation of insights
6. Certification of an EHR doesn't always equate to the transaction of quality data with captured clinical intent
7. Race, ethnicity, language, age impact data quality for a myriad of reasons

OBJECTIVES

Upon completion of this presentation, the attendee will:

- ❑ Understand the regulatory landscape that has made EHRs commonplace in medical care documentation and how it will impact care outcomes and insights provided to underwriting and claims in life insurance.
- ❑ Explore the challenges of clinical care documentation due to the volume, velocity and variety of data.
- ❑ Study how EHR documentation varies by platform, provider and demographic cohorts and its influence on individual and population-based care patterns.

THANK YOU!

