

Prudential

VP, Lead Medical Director, Underwriting

Our Business

For over 100 years, Prudential's diverse and talented employees have been committed to helping customers and their families grow and protect their wealth through a variety of products and services. We are known for delivering on our promises and are recognized as a trusted brand and one of the world's most admired companies.

The Role

The Individual Life division seeks an experienced, enthusiastic physician, with primary care medical experience, who has excellent collaboration, communication, and teaching skills. The position involves analyzing medical risks, researching survival for medical conditions, consulting with underwriters regarding complex medical impairments, teaching and presenting medical seminars to underwriters.

The Lead Medical Director leads a team of other physicians and plays a lead role in the development of medical underwriting guidelines.

Primary responsibilities:

- Provide leadership and management accountability in support of business unit objectives
- Direct activities for medical staff consisting of physicians and nurse practitioner
- Conduct medical mortality research to update medical underwriting guidelines for internal Medical Underwriting Manual
- Provide medical underwriting consultative services to individual life underwriting on high dollar and complex cases
- Research, develop and deliver training to underwriting staff
- Act as the medical face to the medical community, producers, public relations, and industry activities and vendors
- Provide knowledge and expertise regarding emerging medical technologies and provide input and leadership around regulatory issues for life insurance underwriting
- Dynamic ability to represent risk assessment in marketing activities, presentations, and publications to promote Prudential's underwriting capabilities and encourage sales growth
- Consult and aid in the development of simplified underwriting processes and new underwriting data sources and help connect transformative business needs with mortality assessment

Your Expertise

What you'll need to succeed:

- Current U.S. medical license in good standing and appropriate continuing education credits as needed per year required
- Physician with a minimum of three years' practice of medicine with board certification in primary care or a medical specialty
- Four years in life insurance medicine with insurance medicine certification or board eligible in Insurance Medicine
- Research experience with the ability to assist in development of mortality based underwriting guidelines
- Strong analytical mindset with an ability to connect new data sources and data analytics outcomes to mortality assessment
- Experience in identifying relevant medical articles and ability to summarize medical record information
- Highly effective communicator with ability to clearly and concisely articulate ideas both verbally and in writing
- Superior skills and enthusiastic approach to teaching and training for complex medical and mortality issues
- Proven ability to work collaboratively with other physicians and business leaders
- A leader who has successfully led work and project teams

To Apply: [Click Here](#)

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