

## JOB DESCRIPTION

<b>Job Title</b>	<b>Regional Medical Director, Asia markets</b>
<b>Location</b>	Hong Kong (ideal location), Singapore or other Asia Regional locations (could also be considered)

### Overview

Working with product development teams across the region to provide technical medical advice and input into product development opportunities. Maintains expert general knowledge of medicine, current developments and research for new product and strategic business initiatives. Undertakes research and development projects to assist regional pricing teams or underwriting guideline and manual development. Serves as a medical consultant to the Asian markets for traditional and HNW life underwriting, living benefits and claims. Evaluates medical information, assesses risks, and researches medical procedures and information. Provides ongoing education and training for underwriters and claims examiners or at regional industry seminars.

### Key Relationships (Internal & External)

- Asia Pacific Medical Directors (MD), Regional Underwriters, Product and Technical Underwriters, Claims, Business Development and Marketing and Pricing Actuaries
- Global (GST) and other Regional MDs

### Duties and Responsibilities

#### Business Development / Strategic

- Provide technical medical advice and comment to business development and marketing teams
- Support any new regional strategic or business development activities
- Maintain general knowledge of medical advances and enable application into insurance product development
- Continually survey new market and medical trends
- Ensure a high-level communication and cooperation between all internal stakeholders

#### Research and Development

- Provide advice, medical literature review and research, and relevant statistics on setting assumptions for product pricing or pricing basis/matrix reviews, and to aid medical risk selection or set underwriting standards

#### Operational Support

- Serve as medical consultant for underwriting of traditional and HNW cases from regional RGA offices
- Provide medical opinion to the claims team to assist in the adjudication of life and living benefit claims
- Actively participate in improving operational efficiencies and building RGA risk assessment philosophy

## **Public Relations / Marketing / Education and Training**

- Provide education and training for RGA regional underwriters and assessors
- Meet with RGA regional clients and presents on medical topics at industry or international meetings and seminars
- Write articles for medical director's newsletter or other relevant marketing material
- Serve as a liaison with the medical community and other insurance professionals

## **Requirements**

### **Education and Experience**

#### **Required:**

- Medical Doctorate with a degree from an accredited medical school
- 7+ years insurance medicine experience underwriting cases, claims reviews, evaluating new procedures and new research developments preferably in a MD role

#### **Preferred:**

- 5+ years clinical experience

### **Skills and Abilities:**

#### **Required:**

- Exceptional oral and written communication and presentation skills
- Demonstrated interpersonal skills; ability to build professional relationships with various departments/stakeholders
- Advanced knowledge of broad business practices
- Highly advanced analytical and problem-solving skills utilizing experience, research, guidelines and internal resources
- Exceptional skills in managing multiple tasks, projects simultaneously, including the ability to handle changing priorities
- Ability to work within a team in a customer service focused environment
- A passion for life insurance
- Flexibility to travel

#### **Preferred:**

- Ability to speak more than one language (Mandarin a significant advantage)

**For interested candidates, please submit your resumes directly to this link:**

[https://www.rgare.com/careers/apply/apply.html?jobId=QK8FK026203F3VBQB8N79689Q-101424&langCode=en\\_US](https://www.rgare.com/careers/apply/apply.html?jobId=QK8FK026203F3VBQB8N79689Q-101424&langCode=en_US)