



Proud Member & Sponsor of AAIM for Over 15 Years.

Chief Medical Director, AVP

Reporting to the Corporate Chief Underwriter, position will contribute to the strategy of identifying and implementing innovative enhancements and efficiencies to underwriting approach via analytics, as well as advances in medical science and technology delivering a more simplified purchase process for the customer and more favorable overall results.

In addition to a Global marketplace focus, the Chief Medical Officer will be responsible for researching relevant medical conditions and consulting & collaborating with global members of **Sun Life** to suggest enhancements to our global proprietary guidelines and approaches.

Contact: Jeffrey Christian, President Beacon Recruiting & Consulting, LLC

Work: 646.452.3429

Email: jchristian@beaconrecruiting.com

Individual Accountabilities:

- Lead a global team of MDs to maintain exemplary service standards and quality of work provided on case consultations to the Life Underwriters.
- Maintain an industry presence, build & maintain relationships with internal and external partners and keep informed of developing medical and technical advancements and an awareness of industry rules and regulations that may affect underwriting. Active participation in industry committees
- Monitor and review changing medical science and translate its applicability to insurance medicine, conducting research, drawing conclusions and making recommendations appropriate for underwriting
- Development of the medical content of the proprietary underwriting manual WWUM (Sun Life World Wide Underwriting Manual). Able to translate complex medical research into underwriting guidelines.
- Consulting & providing content for underwriting-related marketing, educational, and promotional materials for various health associated causes supported by Sun Life
- Educate Sun Life Global Underwriting teams
- Consult with Underwriting audit team on case assessments

- Act as secondary liaison with reinsurance Medical Directors
- Liaison for high cost drug business to determine veracity, efficacy of newly approved (FDA) drugs for rare diseases
- Provide medical support for the International divisions and corporate Chief underwriter
- Work with Sun medical directors to ensure adherence to corporate governance and create strong working relationship.

Job Requirements:

- MD, 10-15 years of insurance medicine experience
- Board certified in insurance medicine preferred
- Experience in the Asian, Canadian and American insurance markets.

Skills and Competencies:

- Extensive knowledge of Life Insurance Medicine, Clinical Medicine, and Human Pathology
- Extensive industry knowledge of medical underwriting and risks associated with various parts of the world
- Excellent interpersonal, verbal and written communication.
- Ability to monitor and review changing medical science with an ability to recognize its applicability to insurance medicine.
- Strong background in technical & medical research with technical writing skills.
- Flexibility of thought and openness to new ideas.
- Strong mathematical acumen and a basic understanding of Insurance Pricing and Underwriting.
- Statistical analysis skills, familiarity with statistical tools and research methodology

Qualifications:

Medical degree from an accredited medical school in Canada/United States or equivalent

Specialist certification in Internal Medicine or related sub-specialty such as Cardiology

Experience in clinical medical practice.

Experience in insurance medicine supporting an underwriting department is an asset but not a requirement.

Ability to read, write, and speak languages in addition to English (e.g. French, Mandarin or Cantonese) is desirable.