

## **AVP, Life Medical Director at Lincoln Financial Group**

### **About the Company**

Lincoln Financial Group is a Fortune 500 company offering a diverse range of financial services and solutions. With a strong focus on four core business areas - life insurance, annuities, retirement plan services, and group protection - our business is built around supporting, preserving, and enhancing our customer's lifestyles and providing better retirement outcomes. Led by over 9,000 employees, Lincoln Financial provides the tools and advice to help individuals take charge of their futures

### **The Role**

The AVP, Life Medical Director will provide leadership, direction and functional expertise on complex projects and initiatives for Lincoln's Life Underwriting & New Business. You will be responsible for providing leadership and medical expertise for medical underwriting of cases in the Individual Life insurance area. You will also provide strategic oversight of cases and provide medical expertise to the underwriters.

### **Responsibilities**

#### Medical

- Provides medical expertise to underwriting and other internal stakeholders
- Reviews medical underwriting cases utilizing statistical methodology to interpret and analyze provided information and determine an overall mortality assessment
- Facilitates recording and reporting of confidential medical information

#### Strategy

- Identifies and directs strategic process improvements that significantly improve quality across the medical team and Life and Partner Solutions organization
- Provide strategic leadership and medical guidance in the application of medical impairment risk evaluation and mortality assessments.
- Provides strategic direction to build and enhance the capabilities of the medical department.

#### Organizational Effectiveness

- Directs and enhances organizational initiatives by positively influencing and supporting change management and/or departmental and enterprise initiatives
- Provides subject matter expertise to team members and applicable internal and external stakeholders on complex assignments and projects
- Maintains knowledge on current and emerging developments and trends, assess the impact, and collaborates with senior management to incorporate new trends and developments in current and future strategies

#### Training

- Designs and delivers medical training for the underwriting team to provide best practices and emerging trends to meet business imperatives
- Partners with the Office of Chief Underwriter to develop ongoing training materials utilizing the most current medical information

### **Education**

- Undergraduate degree or 4+ years of comparable work experience
- Graduate of accredited Medical School with MD or DO required
- Specialty certification Internal Medicine or Family Practice preferred
- License to practice medicine in the state of employment preferred
- Subspecialty certification in Cardiology or Oncology preferred
- Epidemiology or statistical training preferred

### **Experience**

- 10+ years of medical experience in either underwriting or a combination of medical experience with a minimum of 5 years clinical experience

- Ability to read, interpret and analyze attending physicians statements, EKGs' and stress tests
- Strong oral and written presentation skills and the ability to present medical information to a broad range of audiences
- Apply biostatistics methodology; summarization, analysis of data and the interpretation of their results
- Ability to analyze complex medical risks within a changing work environment
- Understand the financial impact of mortality decisions and enhancements
- Ability to independently analyze medical risks for underwriting cases
- Strong Internet skills to research complex medical issues.
- A demonstrated track record of consistently meeting and/or exceeding performance expectations.
- Possesses a bias for action and avoids workplace distraction.
- Drives performance targets to completion

This position may be subject to Lincoln's Political Contribution Policy. An offer of employment may be contingent upon disclosing to Lincoln the details of certain political contributions. Lincoln may decline to extend an offer or terminate employment for this role if it determines political contributions made could have an adverse impact on Lincoln's current or future business interests, misrepresentations were made, or for failure to fully disclose applicable political contributions and or fundraising activities.

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