

**POSITION**

Chief Medical Officer – Long Term Care Claims & Underwriting

**LOCATION**

Richmond, VA or Lynchburg, VA or Remote (US)

**POSITION SUMMARY**

The Chief Medical Officer is a key member of the US Life Senior Executive Operations team, engaged in defining the overall business strategy and direction of the organization. This position leads the overall clinical vision for the organization and provides clinical direction to US Life Insurance's Long Term Care (LTC) Claims and Underwriting departments, with possible expansion to other lines of business.

**RESPONSIBILITIES**

- Develop and execute an inspiring medical vision and strategy across US Life Insurance.
- Keep abreast of emerging models and trends in healthcare that impact mortality and morbidity decisions; identify and define new and innovative strategies to reduce risk and provide beneficial products for our aging population of consumers.
- Define effective risk selection methodologies for Claims and Underwriting based on broad, deep clinical and medical insurance knowledge.
- Develop a strong industry presence, positioning Genworth to positively shape and grow the overall long term care market and be seen as an industry leader in the field of aging.
- Analyze and communicate key medical insights and information to identify and explain major trends, problems, causes, and results.
- Engage with customers, distribution partners, suppliers and other market participants to develop market-based insights, identify strategic opportunities and implement comprehensive business plans.
- Own USLI's Medical Advisory Council which will provide up-to-date information from experts in fields of aging, cognition, and population statistics as they pertain to morbidity and vitality to various functional partners across the organization.
- Lead a team of researchers and medical consultants that will provide clinical guidance, support and education to the USLI Claims and Underwriting departments.

**REQUIRED QUALIFICATIONS**

- M.D.
- 15+ years combined medical experience, including clinical and preferably medical insurance, with experience in the mortality and morbidity associated with aging
- 5+ years insurance industry experience (e.g., health, life, long term care)
- Demonstrated experience building medical strategies to deliver business value and impact
- Demonstrated ability translating medical knowledge and external medical trends into market competitive insurance practices
- Proven experience influencing and collaborating across functional lines
- Demonstrated ability to build and lead a strong, motivated team

**PREFERRED QUALIFICATIONS**

- Passion for continual improvement and ability to effectively lead/drive change
- Strong service and operations technical knowledge, preferably in Underwriting and Claims

- Ability to interpret data and analyze trends
- Effective communicator – verbal & written, formal & informal
- Demonstrated influencing skills, especially at executive leadership level
- Demonstrated ability to solve complex issues
- Strong organizational skills
- Strong financial skills and business acumen
- FMLI Fellow Life Management Institute (FLMI) designation

**ADDITIONAL**

- For non-local candidates, the preference would be for this person to relocate to either Richmond, VA or Lynchburg, VA with relocation assistance. The role requires physical presence across both locations.
- However, there is flexibility for a remote arrangement in the US, provided that the individual can commit to being physically present on a continuous basis during the first 6-12 months which can then be scaled back to 1 week per month after this time period.