ASSOCIATION OF LIFE INSURANCE MEDICAL DIRECTORS OF AMERICA

ALIMDA ANNUAL MEETING
BUSINESS SESSION
RITZ CARLTON HOTEL
MARINA DEL REY, CALIFORNIA
OCTOBER 7, 1991
MINUTES

President W. John Elder called the 100th Annual Meeting to order at 8:33 a.m., welcoming the attendees to Southern California and predicting afternoon sun after morning fog. He spoke briefly about changing times in the insurance industry, the new challenges to medical directors, and opportunities for contribution. He urged closer ties to other organizations, especially the underwriting groups, and noted that it made obvious the need to change ALIMDA’s name to reflect the full scope of members’ activities.

The Secretary, Dr. Baker, then presented the minutes of the Fall 1990 and the Spring 1991 Executive Council meetings and the minutes of the 1990 Annual Business Meeting for approval as published in JIM, Vol. 22, No. 4, and Vol. 23, No. 2. These were so approved.

The names of 35 candidates for active membership and one for associate membership were presented and approved.

Dr. Baker read the names of 10 members whose deaths had been reported since the last Annual Meeting. They were:

- James F. Dumas, MD
- Ivan E. Lloyd, MD
- Raymond K. Farnham, MD
- Arthur F. Manglessdorf, MD
- David S. Garner, MD
- Joseph D. Messler, MD
- Byung-Kuck Kim, MD, PhD
- John J. O'Neill, MD
- Henry J. Leinhoff, MD
- C. Alton Brown, MD

The Attendees then stood for a moment of silence and remembering.

He then reported that the membership of ALIMDA was the following:

- 565 Active Members
- 1 Associate Member
- 246 Emeritus Members
- 6 Honorary Members

Dr. Lawrence Jones presented the Nominating Committee’s slate of names for ALIMDA officers and elected positions.

- Thomas E. Bugg, MD
  President-elect
- William J. Baker, MD
  Vice President
- Neal A. Pickert, Jr., MD
  Treasurer
- Paul R. Bell, MD
  Secretary
- Charles B. Arnold, MD
  Editor of Transactions
- Roger H. Butz, MD
  Editor, Journal of Insurance Medicine
- Gerald J. Foley, MD
- Charlotte A. Lee, MD
- Dirk G. Jochems, MD
  Executive Council
- Bruce J. Purvis, MD
  Board of Insurance Medicine
- Franklin A. Smith, MD
  Delegate to the AMA
- A. Robert Davies, MD
  Alternate Delegate
- HIAA Consumer and Professional Relations
  Nigel K. Roberts, MD
  Committee Representative
  William L. Marr, III, MD
  Alternate Representative

Dr. Baker presented the proposed changes to the Constitution as previously distributed to the members and By-laws as amended by the Executive Council. He explained the Executive Council’s rationale for each change and the attending members voted unanimously to approve them as follows:

Proposed Changes to By-laws

ARTICLE IV
Standing Committees and Appointments

1. Delete the following (1st paragraph) “and appoint an Editor of the Journal of Insurance Medicine”

2. Add a new committee with its duties (k) Finance Committee

Duties: (1) The duties of the Finance Committee, which shall include the Treasurer as Chairperson, the Vice President and the Secretary, shall be to obtain and review budget proposals from each of the cost centers and submit its recommendations to the

Proposed Changes in Constitution

ARTICLE I
Name: This organization shall be called the American Academy of Insurance Medicine.

ARTICLE IV
Officers: The officers shall consist of a president, a president-elect, a vice president, a secretary, a treasurer, an editor of the Transactions, and an editor-in-chief of the Journal of Insurance Medicine.

The duties . . .

After the unanimous, monumental vote for the change in name of the organization at the 100th meeting, there was a pregnant pause followed by applause. The meeting was then resumed at 11:44 a.m. on October 9, 1991, at which time Dr. Jones once again presented the list of nominees for election. No nominations were made from the floor and they were elected with the Secretary casting one vote.

Dr. Baker presented one more candidate for active membership and it was so approved.

Dr. Pickett presented the Treasurer’s report, noting that finances were in good port, noting that finances were in good

3. Change duties as recommended by the Medical Management and Procedures Committee in (f) to: “The duties of the Medical Management and Procedures Committee shall be to gather, review and report on laboratory, paramedical and medical issues pertaining to insurance medicine.

ARTICLE V
Meetings of the Executive Council

1. Delete “The Editor of the Journal of Insurance Medicine”

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Dr. Pickett presented the Treasurer’s report, noting that finances were in good order with a current balance of $496,000, but having the entire cost of the Annual Meeting yet to be paid. Dues remain unchanged for 1992.

Dr. Pearson reported for the Board of Insurance Medicine that nine MDs have passed the oral exams held during the
meeting and were eligible for certification by the Board.

Dr. Elder reported that the W. John Elder Journal of Insurance Medicine Award recipient was Michael W. Kita, MD.

He also recognized those who had contributed to the success of the meeting, thanking especially Dr. Jim Ryan, the Chairman of the Program Committee.

After this, Dr. Elder presented the new President, Dr. Carey, with the gavel, who then, with his wife, Ann, called on Dr. Lawrence Jones and his wife, Linda, to make the presentation of silver mementos to Dr. Elder and his wife, Lee, in recognition of their contributions to the Academy and the 1991 Annual Meeting. In his following brief remarks, Dr. Carey noted the new name, reflecting the organization’s broader scope and appeal.

In his following brief remarks, Dr. Carey referred to the proposed name change, asking the questions: “Does ALIMDA address today’s medical issues as effectively as it should?” He referred to two key elements: (1) coordination of mortality and morbidity circumstances and (2) education. In both cases, limited resources played a major role. He spoke of the name “ALIMDA” as addressing the life insurance business—not the total approach to insurance medicine. He referred to the proposed name change, American Academy of Insurance Medicine, as more appropriate; but once again, due to limited resources, will the organization be able to live up to the name “ALIMDA” as addressing the life insurance business—not the total approach to insurance medicine.” The motion for this further change to the by-laws was approved by a majority vote.

Treasurer, Neal Pickett, MD, presented his report to the group. He also brought up the subject of the non-paying emeritus members. His feeling was that all non-paying members should be dropped from the roster by the first of the year, as the Constitution and By-laws dictate.

Dr. Elder recognized CLIMOA’s President, Dr. Scully, who brought greetings from Canada. Dr. Scully invited all to attend the next CLIMOA Annual meeting to be held in Toronto from May 10-12, 1992.

The ACLI Medical Section Representative, Dr. Bob Gleeson, shared the concerns of President Elder in regard to limited resources. He hoped the two associations would become more synergistic and able to work more closely together.

Dr. Chuck Arnold gave a report on behalf of the Publications Committee. He was met with a round of applause when he expressed deep appreciation for John Elder’s leadership and dedication to the Journal. Dr. Roger Butz will succeed Dr. Elder as Editor of the Journal. Dr. Elder interjected with a comment of how smoothly this transaction had taken place, noting that Dr. Butz will be a real asset in this new position. The Committee’s written report was accepted, outlining the functions of the editorial management and budgetary process of the Journal of
Insurance Medicine and the Transactions, along with the Publication Committee membership and function.

Dr. Elder recognized Dr. Michael Kita for his outstanding articles in the journal and recommended him for the W. John Elder Journal of Insurance Medicine Award for 1990-1991. This will be presented at the Editorial Board meeting of the Journal of Insurance Medicine on Sunday.

Dr. Arnold announced that pieces are in place for the next issue of the Transactions. He continues to be satisfied with the present printer and will continue this service.

Dr. Jay Smith spoke of the need for carefully followed procedures on continuing education. The CME Committee will co-sponsor rehabilitation workshops which are relevant to insurance medicine. He encouraged organizations to use CME credits and ALIMDA's co-sponsorship.

Dr. Keith Pearson spoke on the lack of interest in the advanced M&M course, with only four people in attendance at the last course. With respect to the written Board examination, the grades were very low. Nobody received a grade of 90% or higher and the median score was 69-70%. Four of 44 failed the written exam. As a result of this announcement, a lengthy debate followed. It was determined that some questions may have been ambiguous and perhaps a professional organization such as LOMA should be consulted.

Dr. Larry Jones gave a report for the Committee on Public and Professional Relations. He spoke about AIDS' impact on the insurance industry and how ALIMDA is addressing this crisis. The clinical doctor dealing with AIDS does not know how the Association works. These doctors should be updated to ALIMDA's procedures. He felt the medical director and the underwriter should be synergistic. It appears that companies are cutting medical budgeting, but not underwriting. He suggested that a committee be formed to carry on fraternal relations with organizations like HOLUA and IHOU, making the exchange of information a primary goal. He mentioned that the National Awareness Program and ALIMDA has been asked to participate. He suggested that this committee to be chaired by Cal Scott in 1992 author a brochure, especially after the name change, telling the others what the Academy and medical directors really do.

Neil Day, the MIB representative, spoke on MIB's record of cost control. He spoke of the reduction in staff and the rising costs. An announcement is forthcoming which will outline the increase in MIB charges. He spoke of the recent MIB publication and how successful it was due to its well-illustrated simplicity and readability. He also mentioned that he expected Massachusetts to pass the NAIC model act on confidentiality. As to the McCaron/Ferguson Act, MIB has never relied on this Act.

There was no report from the Committee on Mortality and Morbidity. David Artzerounian, MD, who was the chairman of this committee, is no longer with ALIMDA. Dr. Elder will assume this committee's chairmanship.

In place of the report from the Committee on Mortality and Morbidity, the Liaison Committee, represented by Harry Woodman and John Iaccavino, gave a report. They outlined who they feel should be on the committee—members of the Society of Actuaries and ALIMDA, and members from the underwriting community. They feel that these people must be included in future activities and anything actuarial/medical should be channeled through the M&M Committee. It was moved that up to $500 be paid by ALIMDA for the next meeting of the Liaison Committee with the SOA. It was so voted and approved.

The Medical Management and Procedures Committee report was presented by Hanns Kretchmar, MD. He spoke of abandoning plans for the generic laboratory testing kit.

The subject of the format for the October 6 meeting of the Medical Management and Procedures Committee meeting was discussed. Dr. Kleinssasser stated that he would not speak if representatives of other labs were present. It was felt by some that the labs should present themselves one at a time, then leave, giving way to the next lab representative. A motion was made, however, that all scheduled ALIMDA meetings with the exception of the Executive Council session be open to all ALIMDA members at all times. It was voted and so approved, with the understanding that the committee chairperson could set the format as seemed appropriate.

A report on a meeting about tumor markers was given by Dr. Fidelino. The meeting will be sponsored by ALIMDA and ACLI and held at the Hyatt Regency in Bethesda, Maryland, on February 10-11, 1992. The cost is being shared by ALIMDA and ACLI. This opened the floor to discussion. The motion was made and seconded that ALIMDA be authorized to spend up to $10,000 for this successful treatment of hypertension.

Dr. Gajewski reported as an Observer to ICLAM stating there are many things to accomplish for the triennial meeting. The 1992 program is almost complete and is being run by an subcommittee with ICLAM observing and controlling technical input. This international meeting will be September 6-10, 1992, in London.

Dr. Jones reported for the Committee on Ethics, which was established two years ago. He read the duties of the committee from the Constitution and suggested changes be made to a proposed Policy Statement portion of the Academy of Insurance Medicine Policy Statement and Guidelines on Conflict of Interest. A motion was made to have the statement referred to and analyzed by the Advanced Planning Committee. This motion was approved.

The following report was made by the Nominating Committee:

Dr. Carey will take the office of President for 1991-1992.

Dr. Tom Bugg's name was proposed for the office of President-elect.

Dr. Baker will step up to Vice President.

Dr. Paul Bell was nominated for Council members.

Dr. Charlotte Lee, Dr. Gerald Foley, and Dr. Dirk Jochens were nominated for Council members.

Dr. Bruce Purvis was nominated to the Board of Insurance Medicine.

Dr. Franklin Smith was nominated as Delegate to AMA with Dr. A. Robert Davies as the Alternate to the AMA.
Dr. Nigel Roberts was nominated HIAA Providers Affairs Committee Representative.

Dr. Bill Marr was nominated as the Alternate.

Dr. Butz will assume the position of Editor of the Journal of Insurance Medicine.

Dr. Roger Butz gave his report as the Delegate to the AMA as published in the Journal of Insurance Medicine.

The report of the Representative to the Providers Affairs Committee of the HIAA was submitted by Dr. Marr in Dr. Katz's absence.

Under Old Business, Dr. Carey brought up the subject of the next annual meeting to be held in Boston. He noted that there will be one afternoon where people can choose from a number of smaller sessions. The meeting will be held at the Western Hotel on September 28-30, 1992.

For New Business, Dr. Pickett brought up the fact that the AMA is becoming more interested in ALIMDA members who are not AMA members and will be seeking more information. Be prepared to give them the information, he advised.

Dr. Baker announced that he had received a letter from Dr. Garcia of Mexico's Asociacion Mexicana de Medicina del Seguro, A.C. asking ALIMDA to consider a joint meeting in Mexico City at their 50th anniversary in 1994. While this was not felt to be feasible, Dr. Baker thought it would be an excellent idea to send a delegation to this meeting and this will be taken into consideration in future planning.

With no other business to discuss, the meeting was adjourned at 4:15 p.m.

Respectfully submitted,

WILLIAM J. BAKER, MD